



Preliminary results 2011/12

+500,000 people

14 countries

6,234 stores worldwide

2,979 stores in the UK

+7.4%

Group sales

13.3%

Return on capital employed

2.1%

Dividend per share growth

£3.8bn

Statutory profit before tax up 5.3%

£1.1bn

International profit up 17.7%

£3.8bn

Group trading profit up 1.3%

Carbon reduction

Recognised as Best Retailer globally for tackling climate change (Carbon Disclosure Project's Global 500 Index)



UK

£1bn

Commitment in 2012/13



20,000

more staff over the next 2 years



430 stores

to be refreshed with new look and feel. 40% of Clubcard customers will see the difference



Range & Quality

Complete re-launch of Tesco brands, starting with Value



38%

New space added will be 38% lower than in 2011/12

Over

770

Click & Collect collection points, covering almost 70% of the UK and handling 70% of online general merchandise orders

Over

75,000

products now available on Tesco Direct

TESCO BANK

Tesco Bank baseline profit

£203m

Up 29.3%

+1.5m

customers choosing to insure their car or home with us

11%

Credit card spend up

ASIA

£737m

Asia trading profit up 21.8%

£379m

proceeds from Tesco Lotus Property Fund supporting investment in further innovation and growth

UNITED STATES

19.6%

2 year LFL

6

New express stores opened



Launched Friends of Fresh & Easy

EUROPE

£529m

Europe Trading profit, up 0.4%

Dotcom expands



Launched Dotcom in Prague and Warsaw to be launched soon