

## **PRELIMINARY RESULTS 2013/14**

#### ADDITIONAL INFORMATION

- 1. Group Income Statement
- 2. Segmental Summary
- 3. Tesco Bank Income Statement
- 4. Tesco Bank Balance Sheet
- 5. Group Cash Flow
- 6. Retail Cash Flow
- 7. UK Sales Performance
- 8. International Sales Performance
- 9. Group Space Summary
- 10. UK Space Summary
- 11. UK New Stores
- 12. Asia Space Summary
- 13. Europe Space Summary
- 14. Group Space Forecast
- 15. Earnings Per Share

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# **GROUP INCOME STATEMENT**

	2013/14 <sup>3</sup>	2012/13 <sup>3</sup>	Growth
	Group £m	Group £m	
Revenue (sales excluding VAT) <sup>2</sup>	64,149	63,967	0.3%
Trading profit	3,315	3,525	(6.0)%
Trading profit margin	5.17%	5.51%	(34)bp
Deduct: IAS 19 Pensions charge	(11)	4	(375.0)%
Deduct: IAS 17 Leasing	(28)	(25)	(12.0)%
Deduct: Tesco Bank intangibles and other acquisition costs	(14)	(19)	26.3%
Deduct: IFRIC 13	(10)	(28)	64.3%
Deduct: Impairment of goodwill  Deduct: Provision for customer redress	0 (63)	(495) (115)	n/m 45.2%
Deduct: Impairment of PPE and onerous lease provisions included within cost of sales	(734)	(161)	(355.9)%
Add: Impairment of PPE and onerous lease provisions included within profit/losses arising on property-related items	98	(709)	113.8%
Deduct: Other restructuring and one off costs	(102)	(14)	(628.6)%
Add: Other profits/losses arising on property-related items	180	419	(57.0)%
Statutory operating profit	2,631	2,382	10.5%
Share of post-tax profits of JVs and associates	60	72	(16.7)%
Net finance costs	(432)	(397)	(8.8)%
Statutory profit before tax	2,259	2,057	9.8%
Add back: IAS 32 and IAS 39 effect	11	15	(26.7)%
Add back: IAS 19 Pensions charge	648	555	16.8%
Add back: IAS 17 Leasing charge	22	17	29.4%
Add back: Tesco Bank intangibles and other acquisition costs	14	19	(26.3)%
Add back: IFRIC 13	10	28	(64.3)%
Add back: Impairment of goodwill	0	495	n/m
Add back: Provision for customer redress	63	115 161	(45.2)%
Add back: Impairment of PPE and onerous lease provisions included within cost of sales	734	101	355.9%
Deduct: Impairment of PPE and onerous lease provisions included within profit/losses arising on property-related items	(98)	709	(113.8)%
Add back: Other restructuring and one off costs	102	14	628.6%
Deduct: Other profits/losses arising on property-related items	(180)	(419)	57.0%
Deduct: Normal cash pension contributions	(531)	(486)	(9.3)%
Underlying profit before tax	3,054	3,280	(6.9)%
Tax on underlying profit before tax	(469)	(572)	18.0%
Underlying Profit after tax for the period	2,585	2,708	(4.5)%
Tax on statutory profit before tax	(347)	(529)	34.4%
Loss after tax for the period from discontinued operations	(942)	(1,504)	37.4%
Profit after tax	970	24	3,941.7%
Attributable to:			
Equity holders of the parent	974	28	3,378.6%
Minority Interests	(4)	(4)	0.0%
Earnings per share from continuing operations (pence) - Basic	23.75	19.07	24.5%
- Diluted	23.73	19.06	24.4%
Underlying Earnings per share from continuing operations at actual tax rate (pence)			
- Diluted	32.05	33.74	(5.0)%
Dividend per share (pence)	14.76	14.76	0.0%

## **SEGMENTAL SUMMARY**

### Continuing Operations<sup>1</sup>

Revei	nue <sup>2</sup>	UK	Asia <sup>4</sup>	Europe⁵	Tesco Bank	Group
2013/14 <sup>3</sup> 2012/13 <sup>3</sup>	£m £m	43,570 43,582	10,309 10,045	9,267 9,319	1,003 1,021	64,149 63,967
Growth	%	0.0%	2.6%	(0.6)%	(1.8)%	0.3%

Trading	Profit	UK	Asia <sup>4</sup>	Europe <sup>5</sup>	Tesco Bank	Group
2013/14 <sup>3</sup> 2012/13 <sup>3</sup>	£m £m	2,191 2,272	692 733	238 329	194 191	3,315 3,525
Growth	%	(3.6)%	(5.6)%	(27.7)%	1.6%	(6.0)%

Trading l	Margin	UK	Asia <sup>4</sup>	Europe <sup>5</sup>	Tesco Bank	Group
2013/14 <sup>3</sup> 2012/13 <sup>3</sup>	%	5.03% 5.21%	6.71% 7.30%	2.57% 3.53%	19.34% 18.71%	5.17% 5.51%
Growth	bp	(18)	(59)	(96)	63	(34)

<sup>&</sup>lt;sup>1</sup> Continuing operations exclude the results from our operations in China, the US and Japan which have been treated as discontinued.

<sup>&</sup>lt;sup>2</sup> Revenue and revenue growth exclude the impact of IFRIC 13 (Customer Loyalty Programmes).

<sup>&</sup>lt;sup>3</sup> The financial year represents the 52 weeks ended 22 February 2014 (prior financial year 52 weeks ended 23 February 2013). For the UK and the Republic of Ireland, the results are for the 52 weeks ended 22 February 2014 (prior financial year 52 weeks ended 23 February 2013). For all other operations, the results are for the financial year ended 28 February 2014 (prior financial year ended 28 February 2013). All growth rates are calculated at actual exchange rates unless otherwise stated. Statutory numbers include the accounting impact of IFRIC 13 (Customer Loyalty Programmes). All other numbers are shown excluding the accounting impact of IFRIC 13, consistent with internal management reporting. More information can be found in Note 1 to the preliminary consolidated financial information.

<sup>&</sup>lt;sup>4</sup> Asia consists of India, Malaysia, South Korea and Thailand.

 $<sup>^{5}</sup>$  Europe consists of Czech Republic, Hungary, Poland, Republic of Ireland, Slovakia and Turkey.

# **TESCO BANK INCOME STATEMENT**

	2013/14 <sup>1</sup>	2012/13 <sup>1</sup>
	FY	FY
	£m	£m
Revenue		
Interest receivable and similar income	507	480
Fees and commissions receivable	496	541
	1,003	1,021
Direct Costs		
Interest payable	(149)	(172)
Fees and commissions payable	(29)	(26)
	(178)	(198)
Gross profit	825	823
Other expenses:		
Staff costs	(146)	(134)
Premises and equipment	(87)	(78)
Other administrative expenses	(266)	(276)
Depreciation and amortisation	(71)	(62)
(excluding amortisation of intangibles arising on acquisition)		
	(570)	(550)
Trading profit before provisions for bad and doubtful debts	255	273
Provisions for bad and doubtful debts	(61)	(82)
Trading profit	194	191
Deduct: Tesco Bank intangibles <sup>2</sup>	(12)	(15)
Deduct: IAS 17 Leasing charge	-	(1)
Movements on derivatives and hedge accounting	6	-
Net finance costs: interest	(6)	(9)
Share of profit of joint ventures and associates	2	10
Restructuring and other one-off items <sup>3</sup>	(63)	(85)
Deduct: management charges	(1)	(1)
Profit before tax	120	90

<sup>&</sup>lt;sup>1</sup> These results are for the 12 months ended 28 February 2014 and the previous year comparison is made with the 12 months ended 28 February 2013.

 $<sup>^{\</sup>rm 2}$  The non-cash amortisation of intangibles arising on acquisition.

<sup>&</sup>lt;sup>3</sup> Restructuring and other one-off items includes year end provisions for PPI (2013/14: £20m; 2012/13: £90m), CCA (2013/14: £43m; 2012/13: nil) and CCP (2013/14: nil; 2012/13: £25m). Restructuring and other one-off items in 2012/13 includes a one-off credit of £30m.

# **TESCO BANK BALANCE SHEET**

	2013/14 <sup>1</sup>	2012/13 <sup>1</sup>	
	FY	FY	
	£m	£m	
on-current assets			
ntangible assets	446	428	
Property, plant and equipment	93	94	
nvestments in joint ventures and associates	77	95	
Other investments	850	819	
Loans and advances to customers	3,210	2,465	
Derivative financial instruments	35	33	
	4,711	3,934	
urrent assets			
rade and other receivables	209	186	
Loans and advances to customers	3,705	3,093	
Derivative financial instruments	2	-	
Current tax assets	1	36	
Cash and cash equivalents	485	1,055	
	4,402	4,370	
Current liabilities			
Trade and other payables	(260)	(246)	
inancial liabilities:			
- Derivative financial instruments	(4)	(7)	
- Customer deposits	(4,713)	(5,322)	
- Deposits by banks	(772)	(9)	
Provisions	(105)	(102)	
	(5,854)	(5,686)	
et current liabilities	(1,452)	(1,316)	
on-current liabilities			
inancial liabilities:			
Borrowings	(395)	(407)	
- Derivative financial instruments	(38)	(57)	
- Customer deposits	(1,366)	(677)	
- Deposits by banks	(8)	(6)	
Deferred tax liabilities	(25)	(49)	
Net assets included within Tesco Group accounts <sup>2</sup>	1,427	1,422	

 $<sup>^{1}\</sup>mbox{As}$  at 28 February 2014 with comparatives at 28 February 2013.

<sup>&</sup>lt;sup>2</sup> Intra-group liabilities of £94m (2012/13: £252m) have been eliminated on consolidation in preparing the Tesco PLC consolidated financial statements. Net assets of Tesco Bank are £1,357m (2012/13: £1,198m) including the intragroup liabilities and ATM commission.

### **GROUP CASH FLOW**

	Reta	iil	Tesco I	Bank	Tesco Group	
	2013/14 £m	2012/13 £m	2013/14 £m	2012/13 £m	2013/14 £m	2012/13 £m
Profit before tax <sup>1</sup>	2,139	1,967	120	90	2,259	2,057
ATM commission Statutory profit before tax	(24) <b>2,115</b>	(28) <b>1,939</b>	24 <b>144</b>	28 <b>118</b>	- 2,259	2,057
Net finance costs	432	388	-	9	432	397
Share of post-tax profits of joint ventures and associates	(58)	(62)	(2) 142	(10)	(60)	(72)
Operating profit	2,489	2,265	142	117	2,631	2,382
Operating loss of discontinued operations  Depreciation, amortisation and net property, plant and equipment and intangible assets impairment	(925) 2,198	(1,451) 2,142	84	- 77	(925) 2,282	(1,451) 2,219
(Profits)/losses arising on property-related items, including loss arising on property-related items from discontinued operations	(70)	449	-	-	(70)	449
(Profit)/loss arising on sale of non property-related items  (Profit)/loss arising on sale of subsidiaries & other	(1)	4 35	-	(4)	(1)	35
investments			-	-		
Impairment of goodwill Impairment of other investments	540 42	575 -		-	540 42	575 -
Adjustment for non-cash element of pensions charge	11	(4)	-	-	11	(4)
Additional contribution into pension scheme	(4)	(180)	-	-	(4)	(180)
Share-based payments Tesco Bank non-cash items included in profit before tax	46 -	54 -	1 76	(1) 54	47 76	53 54
Cash flow from operations excluding working capital	4,327	3,889	303	243	4,630	4,132
(Increase)/decrease in working capital  Cash generated from operations	280 <b>4,607</b>	(1) 3,888	(594) (291)	(258) (15)	(314) <b>4,316</b>	(259) <b>3,873</b>
Interest paid	(490)	(448)	(6)	(9)	(496)	(457)
Corporation tax paid	(612)	(540)	(23)	(39)	(635)	(579)
Net cash generated from operating activities	3,505	2,900	(320)	(63)	3,185	2,837
Purchase of property, plant and equipment, investment property and intangible assets	(2,774)	(2,850)	(107)	(137)	(2,881)	(2,987)
Memo: Free cash flow	731	50	(427)	(200)	304	(150)
(Acquisition)/disposal of subsidiaries, net of cash	(13)	(72)	-	-	(13)	(72)
acquired/(disposed) Proceeds from sale of property, plant and equipment, investment property, non-current assets classified as held for	568	1,351	-	-	568	1,351
sale  Proceeds from sale of intangible assets	2	-	_	_	2	_
Proceeds from sale of joint ventures and associates	-	68	-	-	-	68
Investments and net decrease/(increase) in loans to joint ventures and associates	42	(180)	7	(21)	49	(201)
Net (investments in)/proceeds from sale of short-term	(494)	721	-	-	(494)	721
investments Net (investments in)/proceeds from sale of other investments	(207)	-	(61)	706	(268)	706
Dividends received from joint ventures and associates Interest received	47 121	51 85	15	-	62 121	51 85
Net cash used in investing activities	(2,708)	(826)	(146)	548	(2,854)	(278)
Proceeds from issue of ordinary share capital  Net increase/(repayment) of borrowings, including finance leases	62 1,183	57 (1,431)	-	- 197	62 1,183	57 (1,234)
Purchase of non-controlling interests Dividends paid, including those to non-controlling interests	- (1,189)	(4) (1,184)	-	-	- (1,189)	(4) (1,184)
Owned shares purchased  Net cash used in financing activities		(2,562)			56	(2,365)
	-		-			<u> </u>
Intra-Group funding and intercompany transactions	104	207	(104)	(207)	<u> </u>	
Net increase/(decrease) in cash and cash equivalents	957	(281)	(570)	475	387	194
Cash and cash equivalents at the beginning of the period	1,476	1,731	1,055	580	2,531	2,311
Effect of foreign exchange rate changes	(105)	26	-	-	(105)	26
Cash and cash equivalents at the end of the period	2,328	1,476	485	1,055	2,813	2,531
Less cash held in disposal group <sup>2</sup>	(307)	(19)	-	-	(307)	(19)

 $<sup>\</sup>frac{\textbf{Notes}}{1} \\ \text{Tesco Bank profit before tax is per Tesco Bank Income Statement.} \\ ^2 \\ \text{This relates to the cash held within our discontinued operations reported within assets of the disposal group.} \\$ 

## RETAIL CASH FLOW

Operating profit
Depreciation and amortisation and net impairment of property, plant and equipment and intangible assets (Profits)/losses arising on property-related items (Profit)/loss arising on sale of non property-related items
(Profit)/loss arising on sale of subsidiaries & other investments
Impairment of goodwill
Impairment of other investments
Adjustment for non-cash element of pensions charge
Additional contribution into pension scheme
Share-based payments
Cash flow from operations excluding working capital
(Increase)/decrease in working capital
Cash generated from operations
·
Interest paid Corporation tax paid
Net cash generated from operating activities
iver cash generated from operating activities
Purchase of property, plant and equipment, investment
property and intangible assets
Memo: Free cash flow

Continuing C	perations
2013/14 £m	2012/13 £m
2,489	2,265
2,156	1,465
(232)	161
(1)	4
1	-
-	495
42	-
11	(4)
(4)	(180)
41	56
4,503	4,262
243	(253)
4,746	4,009
(475)	(421)
(594)	(521)
3,677	3,067
(2,500)	(2,559)
1,177	508

Discontinued (	Operations
2013/14 £m	2012/13 £m
(925)	(1,451)
42	677
162	288 -
-	35
540	80
- - 5	(2)
(176)	(373)
37	252
(139)	(121)
(15)	(27)
(18)	(19)
(172)	(167)
(274)	(291)
(446)	(458)

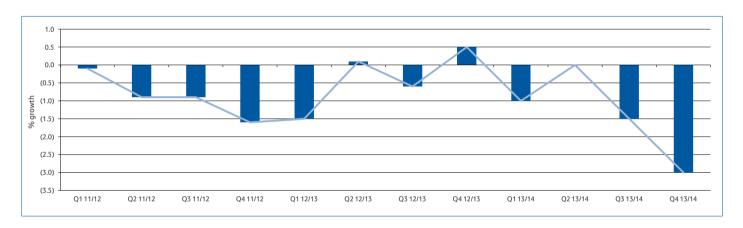
Retail	
2013/14	2012/13
£m	£m
1,564	814
2,198	2,142
(70)	449
(1)	4
1	35
540	575
42	-
11	(4)
(4)	(180)
46	54
4,327	3,889
280	(1)
4,607	3,888
(490)	(448)
(612)	(540)
3,505	2,900
(2,774)	(2,850)
731	50

# UK SALES PERFORMANCE (inc. VAT, exc. IFRIC 13)

	Inc. Petrol					
	First Half	Second Half	Full Year	Full Year		
	2013/14	2013/14	2013/14	2012/13		
	26 wks to 24/08/13	26 wks to 22/02/14	52 wks to 22/02/14	52 wks to 23/02/13		
	%	%	%	%		
Existing stores	(0.9)	(3.1)	(2.0)	(1.0)		
Net new stores	2.0	1.9	1.9	2.8		
Total	1.1	(1.2)	(0.1)	1.8		

	Exc. F	Petrol	
First Half 2013/14	Second Half 2013/14	Full Year 2013/14	Full Year 2012/13
26 wks to 24/08/13	26 wks to 22/02/14	52 wks to 22/02/14	52 wks to 23/02/13
%	%	%	%
(0.5)	(2.2)	(1.3)	(0.3)
2.2	2.1	2.1	2.9
1.7	(0.1)	0.8	2.6

## UK QUARTERLY LIKE-FOR-LIKE SALES GROWTH (exc. Petrol, exc. VAT, exc. IFRIC 13)



## **UK SALES AREA BY SIZE OF STORE**

Tesco Store Size	ı	ebruary 201	4	
sq ft	No. of stores	Million sq ft	% of total sq ft	
0-3,000	1,648	3.9	10.2%	
3,001-20,000	319	4.0	10.5%	
20,001-40,000	300	8.9	23.4%	
40,001-60,000	170	9.0	23.5%	
60,001-80,000	117	7.4	19.3%	
80,001-100,000	45	4.1	10.6%	
Over 100,000	9	1.0	2.5%	
	2,608	38.3	100.0%	
Dotcom-only				
Over 60,000	6	0.7		
Other				
One Stop (inc. Franchise)	730	1.2		
Dobbies	34	1.6		
Total (inc. Franchise)	3,378	41.8	=	

	February 2013	,
No. of stores	Million sq ft	% of total sq ft
1,527	3.6	9.7%
313	4.0	10.6%
299	8.9	23.9%
165	8.7	23.3%
113	7.1	19.1%
43	3.9	10.5%
10	1.1	2.9%
2,470	37.4	100.0%
5	0.6	
639 32	0.6 1.0 1.5	

		S	ALES GROW	TH (inc. VAT)		REVENUE (exc. VAT)					
			CONSTANT RATES		ACTUAL RATES						
Continuing Operations	3	like-for-like %	net new stores %	total %	total %	in local currency m	£m	average exchange rate	closing exchange rate		
Malaysia	TY	-	2	2	(1)	4,675	931	5.021	5.509		
-	LY	-	6	6	5	4,591	937	4.900	4.733		
South Korea	TY	(4)	4	-	3	9,420,754	5,474	1,721	1,792		
	LY	(5)	5	-	(1)	9,421,714	5,311	1,774	1,656		
Thailand	TY	(6)	9	3	3	188,348	3,836	49.10	54.38		
	LY	3	13	16	16	183,470	3,742	49.03	45.57		
India	TY	29	(2)	27	16	6,407	68	94.22	103.9		
	LY	25	-	25	11	4,884	57	85.68	82.84		
Czech Republic	TY	(4)	1	(3)	(4)	40,316	1,298	31.06	33.26		
·	LY	(7)	5	(2)	(10)	42,009	1,356	30.98	29.38		
Hungary <sup>1</sup>	TY	1	(2)	(1)	-	563,741	1,597	353.0	376.9		
	LY	(1)	1	-	(9)	569,648	1,606	354.7	337.7		
Poland	TY	(3)	4	1	4	11,209	2,259	4.962	5.047		
	LY	(4)	5	1	(5)	11,150	2,176	5.124	4.797		
Slovakia	TY	(5)	3	(2)	2	1,340	1,134	1.182	1.215		
	LY	(1)	7	6	(1)	1,371	1,114	1.231	1.154		
Turkey	TY	(4)	4	-	(9)	2,112	679	3.110	3.644		
-	LY	-	13	13	8	2,123	745	2.850	2.736		
Republic of Ireland	TY	(6)	-	(6)	(2)	2,694	2,279	1.182	1.215		
·	LY	(1)	3	2	(5)	2,850	2,315	1.231	1.154		
Franchising <sup>2</sup>	TY	n/a	n/a	n/a	n/a	25	21	1.182	1.215		
<del></del>	LY	n/a	n/a	n/a	n/a	9	7	1.231	1.154		

#### **Discontinued Operations**

China TY (4) 5 1 LY (1) 7 6	5	14,502 14,307	1,504 1,431	9.642 10.00	10.18 9.526	
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Notes

1 Following the introduction of legislation preventing large retailers from selling tobacco in mid-July 2013, Hungary like-for-like growth is shown on an exc. tobacco basis.

2 Wholesale sales to F&F franchisees.

## **GROUP SPACE SUMMARY**

### **NUMBER OF STORES**

	2012/13	2013/14	Net Gain <sup>1</sup>	Openings		Acquisitions	Closures/	Repurposing
	year end	year end		H1	H2		Disposals	/ Extensions
UK (exc. Franchise)	3,146	3,370	224	78	125	33	(12)	2
Asia <sup>2</sup>	1,911	2,219	308	149	172	-	(14)	50
Europe	1,365	1,374	9	20	28	-	(39)	91
International (exc. Franchise)	3,276	3,593	317	169	200	-	(53)	141
Group (exc. Franchise) <sup>3</sup>	6,422	6,963	541	247	325	33	(65)	143
Franchise	231	342	111	43	85	-	(16)	15
Group (inc. Franchise) <sup>3</sup>	6,653	7,305	652	290	410	33	(81)	158
Memo:								
China	131	134	3	5	2	-	(4)	-

## SPACE - '000 SQ FT

	2012/13 year end	2013/14 year end	Net Gain	Ope H1	enings H2	Acquisitions	Closures/ Disposals	Repurposing / Extensions
UK (exc. Franchise)	40,495	41,813	1,318	549	884	58	(132)	(41)
Asia <sup>2</sup>	31,280	33,197	1,917	721	1,172	-	(31)	55
Europe	33,936	34,067	131	282	310	-	(251)	(210)
International (exc. Franchise)	65,216	67,264	2,048	1,003	1,482	-	(282)	(155)
Group (exc. Franchise) <sup>3</sup>	105,711	109,077	3,366	1,552	2,366	58	(414)	(196)
Franchise	329	495	166	46	148	-	(20)	(8)
Group (inc. Franchise) <sup>3</sup>	106,040	109,572	3,532	1,598	2,514	58	(434)	(204)
Memo:								
China	10,196	10,546	350	394	176	-	(220)	-

#### Note

<sup>1</sup> Extensions/Repurposed stores are not included in the net gain for "number of stores", since they are expansions/reductions in the space of existing stores.

Asia and Franchise totals include one store conversion that is therefore included in the net gain for "number of stores".  $^2$  China is excluded from Asia's store and space numbers.

<sup>&</sup>lt;sup>3</sup> China is excluded from Group store and space numbers.

## **UK SPACE SUMMARY**

## NUMBER OF STORES

	2012/13	2013/14	Net Gain <sup>1</sup>		nings	Acquisitions	Closures/	Repurposing
	year end	year end		H1	H2		Disposals	/Extensions
Extra	238	247	9	4	5	-	-	2
Homeplus	12	12	-	-	-	-	-	-
Superstore	481	482	1	3	2	-	(4)	-
Metro	192	195	3	1	5	-	(3)	-
Express	1,547	1,672	125	54	74	-	(3)	-
Dotcom-only	5	6	1	-	1	-	-	-
Total Tesco (exc. Franchise)	2,475	2,614	139	62	87	-	(10)	2
One Stop	639	722	83	16	36	33	(2)	-
Dobbies	32	34	2	-	2	-	-	-
Total UK (exc. Franchise)	3,146	3,370	224	78	125	33	(12)	2
Franchise - One Stop	-	8	8	-	8	-	-	-
Total UK (inc. Franchise)	3,146	3,378	232	78	133	33	(12)	2

## SPACE - '000 SQ FT

	2012/13	2013/14	Net Gain	Ope	nings	Acquisitions	Closures/	Repurposing
	year end	year end		H1	H2		Disposals	/ Extensions
Extra	17,051	17,610	559	295	305	-	-	(41)
Homeplus	523	523	-	-	-	-	-	-
Superstore	14,053	14,110	57	92	60	-	(95)	-
Metro	2,145	2,191	46	9	61	-	(24)	-
Express	3,588	3,883	295	125	178	-	(8)	-
Dotcom-only	604	716	112	-	112	-	-	-
Total Tesco (exc. Franchise)	37,964	39,033	1,069	521	716	-	(127)	(41)
One Stop	991	1,142	151	28	70	58	(5)	-
Dobbies	1,540	1,638	98	-	98	-	-	-
Total UK (exc. Franchise)	40,495	41,813	1,318	549	884	58	(132)	(41)
<u> </u>	ı							
Franchise - One Stop	-	10	10	-	10	-	-	-
Total UK (inc. Franchise)	40,495	41,823	1,328	549	894	58	(132)	(41)

#### Note

 $<sup>^{1}</sup> Extensions/Repurposed stores are not included in the net gain for "number of stores", since they are expansions/reductions in the space of existing stores.\\$ 

# **UK NEW STORES**

## 2013/14 OPENINGS<sup>1</sup>

Format	Store Name	Opening Date	Size ('000 sq ft)
Superstore	Prestatyn	Mar - 13	46
Extra	Gateshead Trinity Square	May - 13	90
Superstore	Gosport	May - 13	22
Extra	Newry Downshire	Jun - 13	59
Metro	Wembley	Jun - 13	9
Extra	Sunderland Retail Park	Jun - 13	67
Extra	West Bromwich	Jul - 13	79
Superstore	Sandy	Aug - 13	24
Superstore	Rugeley	Sep - 13	37
Metro	Gloucester Churchdown	Oct - 13	14
Metro	Sheringham	Oct - 13	14
Extra	Consett Genesis	Oct - 13	55
Extra	Kings Lynn Hardwick	Oct - 13	73
Extra	Stourbridge, Crown Centre	Oct - 13	61
Dotcom	Erith	Oct - 13	112
Metro	Faringdon Park Rd	Nov - 13	13
Extra	Streatham	Nov - 13	58
Superstore	Galston	Nov - 13	23
Metro	London Bermondsey	Jan - 14	8
Metro	Glasgow Knightswood	Jan - 14	12
Extra	Wisbech Cromwell	Feb - 14	57

## 2014/15 FORECAST OPENINGS<sup>1</sup>

Format	Store Name	Forecast Opening Date	Size ('000 sq ft)
Extra	Lincoln	May - 14	74
Metro	Bow, Gladstone Place	May - 14	15
Superstore	Swaffham, Castle Acre	Jul - 14	24
Superstore	Linwood, Paisley	Jul - 14	38
Superstore	Stourport	Sep - 14	29
Superstore	Hoyland, Market Street	Oct -14	19
Extra	Bridgewater, Banbridge	Oct -14	56
Superstore	Taplow, Bath Road	Oct -14	36
Superstore	Dunfermline, Fire Station	Oct -14	46
Superstore	Bournemouth, Kinson	Nov - 14	23
Metro	Coleford, Lords Hill	Dec - 14	10
Extra	Rotherham, Civic Centre	Jan - 15	56

#### Note

<sup>&</sup>lt;sup>1</sup> Excludes Express, One Stop and Dobbies stores.

## ASIA SPACE SUMMARY

### **NUMBER OF STORES**

				it of 510it					
		2012/13	2013/14	Net Gain <sup>1</sup>	Ope	nings	Acquisitions	Closures/	Repurposing
		year end	year end	Net Gaiii	H1	H2	r tequisitions	Disposals	Extensions
Malaysia	- hypermarket - other	47 -	49 -	2 -	- -	2	-	-	- -
South Korea	- hypermarket	133	139	6	3	3	-	-	-
	- other	298	294	(4)	3	3	-	(11)	1
Thailand	- hypermarket	149	160	11	3	8	-	-	5
	- other	1,284	1,577	293	140	156	-	(3)	44
Total Asia	- hypermarket	329	348	19	6	13	-	-	5
	- other	1,582	1,871	289	143	159	-	(14)	45
Total Asia (exc. Franchise)	- Total	1,911	2,219	308	149	172	-	(14)	50
Franchise	- South Korea	89	198	109	42	77	-	(9)	(1)
Total Asia (inc. Franchise)	- Total	2,000	2,417	417	191	249	-	(23)	49
									ı
Memo:									
China	<ul><li>hypermarket</li><li>other</li></ul>	117 14	119 15	1	3 2	2	-	(3) (1)	-
		2012/13 year end	2013/14 year end	Net Gain	Ope H1	nings H2	Acquisitions	Closures/ Disposals	Repurposir Extension
Malaysia	- hypermarket	3,918	4,029	111	-	111	-	<u> </u>	
	- other	-	-	-	-	-	-	-	-
South Korea	- hypermarket	12,108	12,662	554	280	274	-	-	-
	- other	934	921	(13)	7	7	-	(28)	1
Thailand	- hypermarket	10,709	11,324	615	142	405	-	-	68
	- other	3,611	4,261	650	292	375	-	(3)	(14)
Total Asia	- hypermarket	26,735	28,015	1,280	422	790	-	-	68
	- other	4,545	5,182	637	299	382	-	(31)	(13)
Total Asia (exc. Franchise)	- Total	31,280	33,197	1,917	721	1,172	-	(31)	55
Franchise	- South Korea	188	356	168	45	137	_	(13)	(1)
						-		,	.,
Total Asia (inc. Franchise)	- Total	31,468	33,553	2,085	766	1,309	-	(44)	54
Мето:				1					
China	- hypermarket	10,165	10,490	325	366	175	-	(216)	-
	- other	31	56	25	28	1	-	(4)	-

Note

1 Extensions/Repurposed stores are not included in the net gain for "number of stores", since they are expansions/reductions in the space of existing stores.

South Korea and Franchise totals include one store conversion that is therefore included in the net gain for "number of stores".

## **EUROPE SPACE SUMMARY**

### NUMBER OF STORES

		2012/13	2013/14	Net Gain <sup>1</sup>	Openings		Acquisitions	Closures/	Repurposing/
		year end	year end		H1	H2		Disposals	Extensions
Czech Republic	- hypermarket	86	86	-	-	-	-	-	5
	- other	148	125	(23)	-	1	-	(24)	84
Hungary	- hypermarket	118	118	-	-	-	-	-	1
	- other	98	102	4	2	2	-	-	-
Poland	- hypermarket	82	86	4	3	1	-	-	-
	- other	364	369	5	2	6	-	(3)	-
Slovakia	- hypermarket	62	63	1	-	1	-	-	-
	- other	74	87	13	7	6	-	-	-
Turkey	- hypermarket	56	56	-	-	1	-	(1)	-
	- other	135	136	1	6	3	-	(8)	-
Republic of Ireland	- hypermarket	13	14	1	-	1	-	-	-
	- other	129	132	3	-	6	-	(3)	1
Total Europe	- hypermarket	417	423	6	3	4	-	(1)	6
	- other	948	951	3	17	24	-	(38)	85
Total Europe (exc. Franchise)	- Total	1,365	1,374	9	20	28	-	(39)	91
Franchise	Casab Danublia	142	136	(6)	1			(7)	16
rianchise	- Czech Republic	142	סכו	(6)	ı	-	-	(7)	16
Total Europe (inc. Franchise)	- Total	1,507	1,510	3	21	28	-	(46)	107

## SPACE - '000 SQ FT

		2012/13	2013/14	Net Gain	Openings		Acquisitions	Closures/	Repurposing/
		year end	year end		H1	H2		Disposals	Extensions
Czech Republic	- hypermarket	4,627	4,474	(153)	-	-	-	-	(153)
	- other	1,324	1,230	(94)	-	3	-	(88)	(9)
Hungary	- hypermarket	6,753	6,704	(49)	-	-	-	-	(49)
	- other	576	584	8	4	4	-	-	-
Poland	- hypermarket	5,737	5,958	221	177	44	-	-	-
	- other	3,689	3,756	67	27	63	-	(23)	-
Slovakia	- hypermarket	2,960	2,980	20	-	20	-	-	-
	- other	862	920	58	28	30	-	-	-
Turkey	- hypermarket	3,351	3,335	(16)	-	39	-	(55)	-
	- other	602	649	47	46	20	-	(19)	-
Republic of Ireland	- hypermarket	821	880	59	-	59	-	-	-
	- other	2,634	2,597	(37)	-	28	-	(66)	1
Total Europe	- hypermarket	24,249	24,331	82	177	162	-	(55)	(202)
	- other	9,687	9,736	49	105	148	-	(196)	(8)
Total Europe (exc. Franchise)	- Total	33,936	34,067	131	282	310	-	(251)	(210)
Franchise	- Czech Republic	141	129	(12)	1	-	-	(6)	(7)
Total Europe (inc. Franchise)	- Total	34,077	34,196	119	283	310	-	(257)	(217)

Note

Extensions/Repurposed stores are not included in the net gain for "number of stores", since they are expansions/reductions in the space of existing stores.

## GROUP SPACE FORECAST

## Forecast to 28 February 2015

SPACE - '000 SQ FT

Extra										
Homeplus				Net Gain			Acquisitions			% of Group <sup>1</sup> at year end
Superstore         14,110         14,209         99         62         153         - (116)         - 12,79           Metro         2,191         2,196         5         15         10         - (20)         - 1,99           Express         3,883         4,214         351         157         206         (12)         - 3,86           Dotcom only         716         76         - 2         - 2         - 2         - 2         - 0,66           Total Tesco (exc. Franchise)         39,033         39,570         537         288         481         - (148)         (84)         55,33           One Stop         1,142         1,515         173         101         80         - (8)         - 1,21           Dobbles         1,638         1,653         15         - 15         1         1,55           Total UK (exc. Franchise)         41,813         42,538         725         389         576         - (156)         (84)         38,08           Malaysia         4,029         4,212         183         45         140         1         3,77           South Korea         13,585         13,996         411         220         201         (10)	Extra	17,610	17,712	102	74	112	-	-	(84)	15.8%
Metro	Homeplus	523	523	-	-	-	-	-	-	0.5%
Express 3,883 4,214 331 137 206 - (12) - 3.86   Dotcomonly 716 716 0.66   Total Tesco (exc. Franchise) 39,033 39,570 537 288 481 - (148) (84) 35.39   One Stop 1,142 1,315 173 101 80 - (8) - 1.29   Dobbies 1,638 1,655 15 - 15 15 1.55    Total UK (exc. Franchise) 41,813 42,538 725 389 576 - (156) (84) 38.09    Malaysia 4,029 4,212 183 43 140 3.77   South Korea 13,583 13,695 112 - 112 12   Thailand 15,585 15,996 411 220 201 (10) 14.33   Asia (exc. Franchise) 33,197 33,903 706 263 453 (10) 30.29   Czech Republic 5,704 5,696 (8) (8) (10) 30.29   Czech Republic 9,714 9,822 108 88 71 - (51) - 8.86   Slovakia 3,900 3,945 45 9 356 3.66   Slovakia 3,907 34,566 299 214 159 - (74) - 30.79   International (exc. Franchise) 34,067 34,366 299 214 159 - (74) - 30.79   International (exc. Franchise) 10 209 199 111 88 - (230) (94) 98.99   Total Franchise 129 105 (24) (24) - 0.15   One Stop (UK) Franchise 10 209 199 111 88 (24) - 0.15   One Stop (UK) Franchise 495 1,182 687 338 373 - (24) - 1.19	Superstore	14,110	14,209	99	62	153	-	(116)	-	12.7%
Dottom only   716   716   716   -   -   -   -   -   -   0.66     Total Tesco (exc. Franchise)   39,033   39,570   537   288   481   -   (148)   (84)   35,39     One Stop	Metro	2,191	2,196	5	15	10	-	(20)	-	1.9%
Total Tesco (exc. Franchise)   39,033   39,570     537   288   481   -   (148)   (84)   35.39	Express	3,883	4,214	331	137	206	-	(12)	-	3.8%
Discription   1,142   1,315   173   101   80   - (8)   - 1,25   1,55	Dotcom only	716	716	-	-	-	-	-	-	0.6%
Dobbies         1,638         1,653         15         -         15         -         -         -         1.53           Total UK (exc. Franchise)         41,813         42,538         725         389         576         -         C156)         (84)         38.03           Malaysia         4,029         4,212         183         43         140         -         -         -         3.77           South Korea         13,583         13,695         112         -         112         -         -         -         -         12.25           Thailand         15,585         15,996         411         220         201         -         -         (10)         14.33           Asia (exc. Franchise)         33,197         33,903         706         263         453         -         -         (10)         30,29           Czech Republic         5,704         5,696         (8)         -         -         -         (8)         -         5,15           Hungary         7,288         7,296         8         2         6         -         -         -         6,55           Poland         9,714         9,822         108         88	Total Tesco (exc. Franchise)	39,033	39,570	537	288	481	-	(148)	(84)	35.3%
Total UK (exc. Franchise)         41,813         42,538         725         389         576         -         (156)         (84)         38.09           Malaysia         4,029         4,212         183         43         140         -         -         -         3.75           South Korea         13,583         13,695         112         -         112         -         -         -         12,22           Thailand         15,585         15,996         411         220         201         -         -         (10)         14.33           Asia (exc. Franchise)         33,197         33,903         706         263         453         -         -         (10)         30.29           Czech Republic         5,704         5,696         (8)         -         -         -         (8)         -         5.19           Hungary         7,288         7,296         8         2         6         -         -         6.59           Poland         9,714         9,822         108         88         71         -         (51)         -         8.83           Slovakia         3,900         3,945         47         43         4	One Stop	1,142	1,315	173	101	80	-	(8)	-	1.2%
Malaysia       4,029       4,212       183       43       140       -       -       -       3.73         South Korea       13,583       13,695       112       -       112       -       -       -       12.25         Thailand       15,585       15,996       411       220       201       -       -       (10)       14.33         Asia (exc. Franchise)       33,197       33,903       706       263       453       -       -       (10)       30.29         Czech Republic       5,704       5,696       (8)       -       -       -       (8)       -       5.16         Hungary       7,288       7,296       8       2       6       -       -       -       6.59         Poland       9,714       9,822       108       88       71       -       (51)       -       8.85         Slovakia       3,900       3,945       45       9       36       -       -       -       3.56         Republic of Ireland       3,477       3,576       99       72       42       -       (15)       -       3.29         Europe (exc. Franchise)       10,264       68,269	Dobbies	1,638	1,653	15	-	15	-	-	-	1.5%
South Korea         13,583         13,695         112         -         112         -         -         -         12,25           Thailand         15,585         15,996         411         220         201         -         -         (10)         14,33           Asia (exc. Franchise)         33,197         33,903         706         263         453         -         -         (10)         30,29           Czech Republic         5,704         5,696         (8)         -         -         -         (8)         -         5,19           Hungary         7,288         7,296         8         2         6         -         -         -         6,55           Poland         9,714         9,822         108         88         71         -         (51)         -         8,85           Slovakia         3,900         3,945         45         9         36         -         -         -         3,56           Republic of Ireland         3,477         3,576         99         72         42         -         (15)         -         3,27           Europe (exc. Franchise)         67,264         68,269         1,005         477	Total UK (exc. Franchise)	41,813	42,538	725	389	576	-	(156)	(84)	38.0%
South Korea         13,583         13,695         112         -         112         -         -         -         12,25           Thailand         15,585         15,996         411         220         201         -         -         (10)         14,33           Asia (exc. Franchise)         33,197         33,903         706         263         453         -         -         (10)         30,29           Czech Republic         5,704         5,696         (8)         -         -         -         (8)         -         5,19           Hungary         7,288         7,296         8         2         6         -         -         -         6,59           Poland         9,714         9,822         108         88         71         -         (51)         -         8,88           Slovakia         3,900         3,945         45         9         36         -         -         -         3,56           Republic of Ireland         3,477         3,576         99         72         42         -         (15)         -         3,27           Europe (exc. Franchise)         67,264         68,269         1,005         477	Malauria	4.020	4.242	407	47	1.40				7 70/
Thailand         15,585         15,996         411         220         201         -         -         (10)         14.33           Asia (exc. Franchise)         33,197         33,903         706         263         453         -         -         (10)         30.29           Czech Republic         5,704         5,696         (8)         -         -         -         (8)         -         5.19           Hungary         7,288         7,296         8         2         6         -         -         -         6.55           Poland         9,714         9,822         108         88         71         -         (51)         -         8.85           Slovakia         3,900         3,945         45         9         36         -         -         -         3.56           Republic of Ireland         3,477         3,576         99         72         42         -         (15)         -         3.29           Europe (exc. Franchise)         34,067         34,366         299         214         159         -         (74)         -         30.79           Group (exc. Franchise)         109,077         110,807         1,730         <	-		· ·		45		-	-		
Asia (exc. Franchise)         33,197         33,903         706         263         453         -         -         (10)         30,29           Czech Republic         5,704         5,696         (8)         -         -         -         (8)         -         5,19           Hungary         7,288         7,296         8         2         6         -         -         -         -         6,59           Poland         9,714         9,822         108         88         71         -         (51)         -         8.89           Slovakia         3,900         3,945         45         9         36         -         -         -         3.59           Turkey         3,984         4,031         47         43         4         -         -         -         3.69           Republic of Ireland         3,477         3,576         99         72         42         -         (15)         -         3.29           Europe (exc. Franchise)         67,264         68,269         1,005         477         612         -         (74)         (10)         60.99           Korea Franchise         356         868         512         22					220		-	-		
Czech Republic         5,704         5,696         (8)         -         -         -         (8)         -         5,19           Hungary         7,288         7,296         8         2         6         -         -         -         6,59           Poland         9,714         9,822         108         88         71         -         (51)         -         8,89           Slovakia         3,900         3,945         45         9         36         -         -         -         3,55           Turkey         3,984         4,031         47         43         4         -         -         -         3,65           Republic of Ireland         3,477         3,576         99         72         42         -         (15)         -         3,25           Europe (exc. Franchise)         34,067         34,366         299         214         159         -         (74)         -         30,79           International (exc. Franchise)         67,264         68,269         1,005         477         612         -         (74)         (10)         60,99           Korea Franchise         356         868         512         227		, i					-	-		
Hungary 7,288 7,296 8 2 6 6.55 Poland 9,714 9,822 108 88 71 - (51) - 8.88 Slovakia 3,900 3,945 45 9 36 3.55 Turkey 3,984 4,031 47 43 4 3.65 Republic of Ireland 3,477 3,576 99 72 42 - (15) - 3.25 Europe (exc. Franchise) 34,067 34,366 299 214 159 - (74) - 30.79 International (exc. Franchise) 67,264 68,269 1,005 477 612 - (74) (10) 60.99  Korea Franchise 356 868 Czech Franchise 129 105 (24) (24) - 0.19 Cone Stop (UK) Franchise 10 209 199 111 88 (24) - 0.25 Total Franchise 495 1,182 687 338 373 - (24) - 1.19	Asia (exc. Franchise)	33,197	33,903	706	263	453	-	-	(10)	30.2%
Poland         9,714         9,822         108         88         71         -         (51)         -         8.88           Slovakia         3,900         3,945         45         9         36         -         -         -         3.55           Turkey         3,984         4,031         47         43         4         -         -         -         3.66           Republic of Ireland         3,477         3,576         99         72         42         -         (15)         -         3.25           Europe (exc. Franchise)         34,067         34,366         299         214         159         -         (74)         -         30.79           International (exc. Franchise)         67,264         68,269         1,005         477         612         -         (74)         (10)         60.99           Korea Franchise         356         868         512         227         285         -         -         -         0.89           Czech Franchise         129         105         (24)         -         -         (24)         -         -         0.29           Total Franchise         495         1,182         687         3	Czech Republic	5,704	5,696	(8)	-	-	-	(8)	-	5.1%
Slovakia   3,900   3,945   45   9   36   -   -   -   3.55     Turkey   3,984   4,031   47   43   4   -   -   -   3.65     Republic of Ireland   3,477   3,576   99   72   42   -   (15)   -   3.25     Europe (exc. Franchise)   34,067   34,366   299   214   159   -   (74)   -   30.79     International (exc. Franchise)   67,264   68,269   1,005   477   612   -   (74)   (10)   60.99     Group (exc. Franchise)   109,077   110,807   1,730   866   1,188   -   (230)   (94)   98.99     Korea Franchise   356   868   512   227   285   -   -     0.88     Czech Franchise   129   105   (24)   -   -   -   (24)   -   0.19     One Stop (UK) Franchise   10   209   199   111   88   -   -   -   0.29     Total Franchise   495   1,182   687   338   373   -   (24)   -   1.19	Hungary	7,288		8		6	-	-	-	6.5%
Turkey 3,984 4,031 47 43 4 3.69 Republic of Ireland 3,477 3,576 99 72 42 - (15) - 3.29 Europe (exc. Franchise) 34,067 34,366 299 214 159 - (74) - 30.79 International (exc. Franchise) 67,264 68,269 1,005 477 612 - (74) (10) 60.99 Franchise 356 868 Czech Franchise 129 105 (24) (24) - 0.19 One Stop (UK) Franchise 10 209 199 111 88 0.29 Total Franchise 495 1,182 687 338 373 - (24) - 1.19	Poland	9,714	9,822	108	88	71	-	(51)	-	8.8%
Republic of Ireland       3,477       3,576       99       72       42       -       (15)       -       3.29         Europe (exc. Franchise)       34,067       34,366       299       214       159       -       (74)       -       30.79         International (exc. Franchise)       67,264       68,269       1,005       477       612       -       (74)       (10)       60.99         Korea Franchise)       109,077       110,807       1,730       866       1,188       -       (230)       (94)       98.99         Korea Franchise       356       868       512       227       285       -       -       -       0.89         Czech Franchise       129       105       (24)       -       -       (24)       -       0.19         One Stop (UK) Franchise       10       209       199       111       88       -       -       -       0.29         Total Franchise       495       1,182       687       338       373       -       (24)       -       1.19		3,900		45		36	-	-	-	3.5%
Europe (exc. Franchise)         34,067         34,366         299         214         159         -         (74)         -         30.79           International (exc. Franchise)         67,264         68,269         1,005         477         612         -         (74)         (10)         60.99           Group (exc. Franchise)         109,077         110,807         1,730         866         1,188         -         (230)         (94)         98.99           Korea Franchise         356         868         512         227         285         -         -         -         0.89           Czech Franchise         129         105         (24)         -         -         -         (24)         -         0.19           One Stop (UK) Franchise         10         209         199         111         88         -         -         -         0.29           Total Franchise         495         1,182         687         338         373         -         (24)         -         1.19	-						-	-	-	3.6%
International (exc. Franchise)   67,264   68,269   1,005   477   612   - (74)   (10)   60.99	Republic of Ireland	3,477	3,576	99	72	42	-	(15)	-	3.2%
Group (exc. Franchise)         109,077         110,807         1,730         866         1,188         -         (230)         (94)         98.99           Korea Franchise         356         868         512         227         285         -         -         -         0.89           Czech Franchise         129         105         (24)         -         -         -         (24)         -         0.19           One Stop (UK) Franchise         10         209         199         111         88         -         -         -         0.29           Total Franchise         495         1,182         687         338         373         -         (24)         -         1.19	Europe (exc. Franchise)	34,067	34,366	299	214	159	-	(74)	-	30.7%
Korea Franchise       356       868       512       227       285       -       -       -       0.89         Czech Franchise       129       105       (24)       -       -       -       (24)       -       0.19         One Stop (UK) Franchise       10       209       199       111       88       -       -       -       0.29         Total Franchise       495       1,182       687       338       373       -       (24)       -       1.19	International (exc. Franchise)	67,264	68,269	1,005	477	612	-	(74)	(10)	60.9%
Czech Franchise         129         105         (24)         -         -         -         (24)         -         0.19           One Stop (UK) Franchise         10         209         199         111         88         -         -         -         0.29           Total Franchise         495         1,182         687         338         373         -         (24)         -         1.19	Group (exc. Franchise)	109,077	110,807	1,730	866	1,188	-	(230)	(94)	98.9%
Czech Franchise         129         105         (24)         -         -         -         (24)         -         0.19           One Stop (UK) Franchise         10         209         199         111         88         -         -         -         0.29           Total Franchise         495         1,182         687         338         373         -         (24)         -         1.19										
One Stop (UK) Franchise       10       209       199       111       88       -       -       -       0.29         Total Franchise       495       1,182       687       338       373       -       (24)       -       1.19	Korea Franchise				227	285	-	-	-	0.8%
Total Franchise 495 1,182 687 338 373 - (24) - 1.19	Czech Franchise	129	105	(24)	-	-	-	(24)	-	0.1%
	One Stop (UK) Franchise	10	209	199	111	88	-	-	-	0.2%
Group (inc Franchise) 109 572 111 989 2 417 1 204 1 561 - (254) (94) 100 09	Total Franchise	495	1,182	687	338	373	-	(24)	-	1.1%
	Group (inc. Franchise)	109,572	111,989	2,417	1,204	1,561	_	(254)	(94)	100.0%

<sup>&</sup>lt;sup>1</sup>Based on Group (inc. Franchise)

## **EARNINGS PER SHARE**

CONTINI	JING OPER	VALIUNIC I

EARNINGS		2013/14 <sup>2</sup> FY £m	2012/13 <sup>2</sup> FY £m
Statutory profit before tax	2,259	2,057	
Adjustments:			
Add back: IAS 19 Pensions charge Add back: IAS 17 Leasing charge Add back: Tesco Bank intangibles and other acc Add back: IFRIC 13 Add back: Restructuring and one off costs	quisition costs	648 22 14 10 102	555 17 19 28 14
Add back one-off items: - impairment of PPE and onerous lease provision-impairment of PPE and onerous lease provision-provision for customer redress - impairment of goodwill	734 (98) 63	161 709 115 495	
Deduct: Other profits/losses arising on property Add back: IAS 32 and IAS 39 effect Deduct: Normal cash pension contributions	y related items	(180) 11 (531)	(419) 15 (486)
Underlying profit before tax		3,054	3,280
Tax on profit <sup>3</sup> Tax on underlying profit <sup>3</sup>	TY ERT % LY ERT % 15.36% 25.72% 15.36% 17.44%	(347) (469)	(529) (572)
Minority Interest BASIC EARNINGS UNDERLYING EARNINGS		1,916 2,589	1,532 2,712

SHARES			2013/14 <sup>2</sup> FY	2012/13 <sup>2</sup> FY
Shares in issue at start of year		Million	8,054	8,032
SAYE and Executive Share Option Schemes		Million	8	7
Shares issued and Own Shares purchased		Million	15	3
Less: weighted average shares in trust		Million	(9)	(9)
BASIC weighted average no of shares		Million	8,068	8,033
Weighted average no of options Average option price Average share price Deduct: Dilutory number of shares  DILUTED weighted average no of shares	A B C [A x (C-B)/C]	Million Pence Pence Million	121 321 349 10 8,078	76 311 328 4 
BASIC Earnings Per Share - Continuing Operations		Pence	23.75	19.07
DILUTED Earnings Per Share - Continuing Operations		Pence	23.72	19.06
UNDERLYING BASIC Earnings Per Share - Continuing Operations		Pence	32.09	33.76
UNDERLYING DILUTED Earnings Per Share - Continuing Operations		Pence	32.05	33.74
UNDERLYING DILUTED Earnings Per Share - Continuing Operations (Const	ant Tax)	Pence	31.27	33.74

 $<sup>^{\</sup>rm 1}$  Continuing operations excludes China, the US and Japan as discontinued operations.

<sup>&</sup>lt;sup>2</sup> For the UK and the Republic of Ireland the results are for the 52 weeks ended 22 February 2014 (prior financial year 52 weeks ended 23 February 2013). For all other operations the results are for the financial year ended 28 February 2014 (prior financial year ended 28 February 2013).

 $<sup>^3</sup>$  Effective rate of tax on statutory profit before tax for 2012/13 has been restated on a continuing operations basis.