



**TESCO**

UNITED KINGDOM



REPUBLIC OF IRELAND



HUNGARY



POLAND



CZECH REPUBLIC



SLOVAK REPUBLIC



THAILAND



TESCO OPERATES **979 STORES**, EMPLOYS **260,000**

SOUTH KOREA



**PEOPLE**, GIVING US ACCESS TO A POPULATION OF

TAIWAN



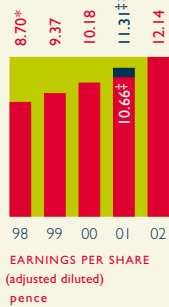
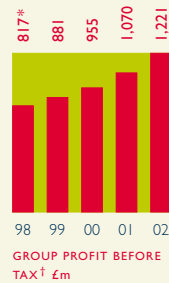
**280 MILLION** ACROSS OUR **10 MARKETS**

MALAYSIA



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FINANCIAL HIGHLIGHTS

|  |    |       |
|--|----|-------|
| GROUP SALES                            | UP | 12.7% |
| GROUP PROFIT BEFORE TAX†               | UP | 14.1% |
| EARNINGS PER SHARE† (adjusted diluted) | UP | 13.9% |
| DIVIDEND PER SHARE                     | UP | 12.4% |

|  | 2002<br>52 weeks | 2001<br>52 weeks |
|--|------------------|------------------|
| Group sales (including value added tax) (£m)                         | 25,654           | 22,773           |
| Profit on ordinary activities before tax† (£m)                       | 1,221            | 1,070            |
| Earnings per share† (adjusted diluted) (p)                           | 12.14            | 10.66‡           |
| Dividend per share (p)   | 5.60             | 4.98             |
| Group enterprise value<br>(market capitalisation plus net debt) (£m) | 21,290           | 21,590           |

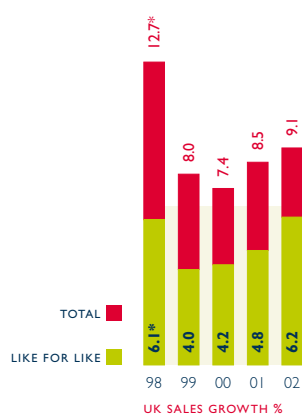
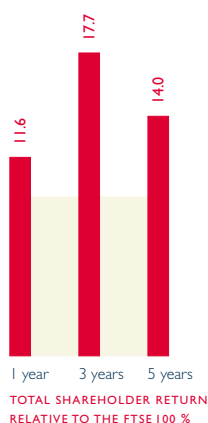
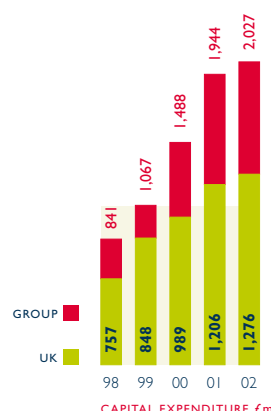
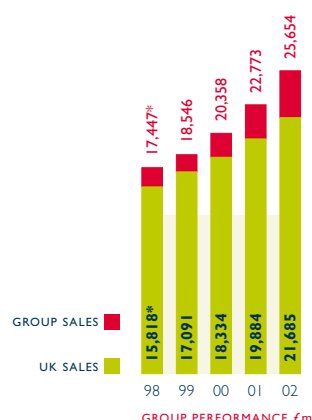
† Excluding net loss on disposal of fixed assets, integration costs and goodwill amortisation.

‡ Restated due to the adoption of Financial Reporting Standard (FRS) 19, 'Deferred Tax'.

‡‡ Excluding impact of FRS 19, 'Deferred Tax'.

\* 52 weeks pro forma.

# operating and financial review



This operating and financial review analyses the performance of the Tesco Group in the financial year ended 23 February 2002. It also explains other aspects of the Group's results and operations including taxation and treasury management.

## GROUP SUMMARY

|   | 2002<br>£m | 2001<br>£m | Change<br>% |
|---|------------|------------|-------------|
| <b>Group sales</b><br>(including value added tax)                 | 25,654     | 22,773     | 12.7        |
| <b>Group operating profit</b><br>(prior to goodwill amortisation) | 1,332      | 1,174      | 13.5        |
| <b>Profit on ordinary activities before tax†</b>                  | 1,221      | 1,070      | 14.1        |
| <b>Adjusted diluted earnings per share†</b>                       | 12.14p     | 10.66p†    | 13.9        |
| <b>Dividend per share</b>   | 5.60p      | 4.98p      | 12.4        |

## UK PERFORMANCE

|   | 2002<br>£m | 2001<br>£m | Change<br>% |
|---|------------|------------|-------------|
| <b>Sales</b><br>(including value added tax) | 21,685     | 19,884     | 9.1         |
| <b>Operating profit</b>                     | 1,213      | 1,100      | 10.3        |

## REST OF EUROPE PERFORMANCE

|   | 2002<br>£m | 2001<br>£m | Change<br>% |
|---|------------|------------|-------------|
| <b>Sales</b><br>(including value added tax) | 2,475      | 1,970      | 25.6        |
| <b>Operating profit</b>                     | 90         | 70         | 28.6        |

## ASIA PERFORMANCE

|   | 2002<br>£m | 2001<br>£m | Change<br>% |
|---|------------|------------|-------------|
| <b>Sales</b><br>(including value added tax) | 1,494      | 919        | 62.6        |
| <b>Operating profit</b>                     | 29         | 4          | 625.0       |

## GROUP PERFORMANCE

**Group sales** including VAT increased by 12.7% to £25,654m (2001 – £22,773m).

**Group profit on ordinary activities before tax** (excluding net loss on disposal of fixed assets and goodwill amortisation) increased by 14.1% to £1,221m.

**Group capital expenditure** was £2,027m (2001 – £1,944m) including £219m for lease buybacks and freehold purchases. UK capital expenditure was £1,276m, including £498m on new stores, £219m for lease buybacks and freehold purchases and £270m on extensions and refits. Total international capital expenditure was £751m including £426m in Asia. In the year ahead we forecast Group capital expenditure to be £2.0bn.

**Group net debt** in the year increased by £756m to £3,560m (2001 – £2,804m), with gearing increasing to 64% (2001 – 56%†).

## GROUP INTEREST AND TAXATION

**Net interest payable** was £153m (2001 – £125m). This increase resulted from additional borrowings to fund our investment plans.

**Tax** has been charged at an effective rate of 30.9% (2001 – 31.6%†). Prior to accounting for the net loss on disposal of fixed assets and goodwill amortisation, our underlying tax rate was 30.4% (2001 – 31.1%†).

## SHAREHOLDER RETURNS AND DIVIDENDS

**Adjusted diluted earnings per share** (excluding net loss on disposal of fixed assets and goodwill amortisation) increased by 13.9% to 12.14p (2001 – 10.66p†).

The Board has proposed a **final dividend** of 3.93p (2001 – 3.50p) giving a total dividend for the year of 5.60p (2001 – 4.98p). This represents an increase of 12.4% and a dividend cover of 2.17 times.

Shareholders' funds, before minority interests, increased by £552m. This was due to retained profits of £440m, new shares issued less expenses of £100m, and gains on foreign currency translation of £12m. As a result, return on shareholders' funds was 23.2%.



† Excluding net loss on disposal of fixed assets and goodwill amortisation.

† Restated due to the adoption of FRS 19, 'Deferred Tax'.

\* 52 weeks pro forma.

Total shareholder return, which is measured as the percentage change in the share price plus the dividend, has been 20.2% over the last five years, compared to the FTSE 100 average of 6.2%. Over the last three years it has been 15.0%, compared to the FTSE 100 average of (2.7)%. In the last year, total shareholder return in Tesco was (2.7)% compared to the FTSE 100 average of (14.3)%.

## UK

**UK sales** grew by 9.1% to £21,685m (2001 – £19,884m) of which 6.2% came from existing stores and 2.9% from net new stores. Existing store growth has been driven by strong volumes and we have seen 0.6% deflation in our core business.

Our customer focused strategy and commitment to value have delivered increased market share and we see plenty of opportunity for future growth.

**UK operating profit** was 10.3% higher at £1,213m (2001 – £1,100m) with an operating margin held flat at 6.0%.

The **tesco.com** operations achieved sales of £356m (2001 – £237m) and excluding USA start-up costs, made a profit of £0.4m (2001 – loss £9m).

As part of our **store development** programme we opened 55 new stores comprising seven Extras, 17 Superstores, one Metro and 30 Express stores. Including extensions and refits we opened 1.3m sq ft of new space and expect to open a further 1.5m sq ft in the coming year.

## REST OF EUROPE

In the **Rest of Europe** sales rose by 25.6% to £2,475m (2001 – £1,970m) and contributed an operating profit of £90m, up from £70m last year.

Sales in the **Republic of Ireland** grew by 8.9%, and our customers continue to benefit from the extended range, improved service and better value.

In **Central Europe** sales were up 39.4%. We opened 16 hypermarkets in the year giving us 52 in total. This gives us total space in Central Europe of 6.4m sq ft.

## ASIA

In the year, our **Asian** businesses had sales of £1,494m (2001 – £919m), up 62.6% on the previous year and made an operating profit of £29m (2001 – £4m).

Our profitable business in **Thailand**, comprising 33 hypermarkets, had strong sales growth of 36.3%. We currently have 3.8m sq ft of selling space in Thailand which will increase to 4.7m sq ft by the end of next year.

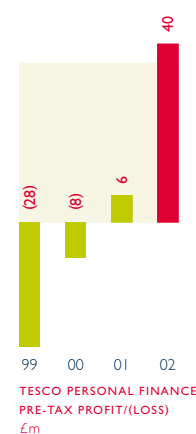
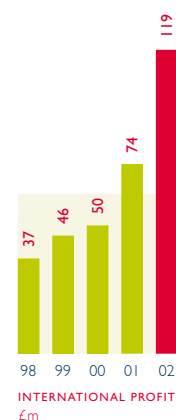
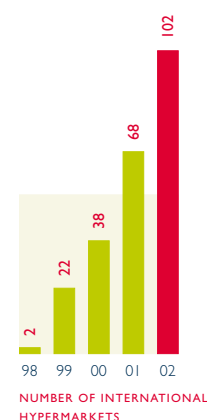
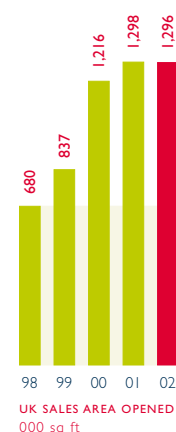
In **South Korea** we are ahead of our profit plan. We opened seven hypermarkets, giving us 14 in total, with sales up 124.0%.

In **Taiwan** we opened two hypermarkets bringing our total to three. Profit from Thailand and South Korea has been partly offset by start-up losses in Taiwan.

In **Malaysia** we plan to open our first hypermarket in May 2002.

## JOINT VENTURES AND ASSOCIATES

Our total share of profit from joint ventures and associates was £42m compared to £21m last year. Within this, our share of Tesco Personal Finance pre-tax profit has risen sharply to £20m (2001 – £3m).



# operating and financial review continued

## FINANCIAL RISKS AND TREASURY MANAGEMENT

The treasury function is mandated by the Board to manage the financial risks that arise in relation to underlying business needs. The Board establishes the function's policies and operating parameters and routinely reviews its activities, which are also subject to regular audit. The function does not operate as a profit centre and the undertaking of speculative transactions is not permitted.

The main financial risks faced by the Group relate to the availability of funds to meet business needs, the risk of default by counterparties to financial transactions (credit risk), and fluctuations in interest and foreign exchange rates. These risks are managed as described below. The balance sheet positions at 23 February 2002 are representative of the positions throughout the year.

## FUNDING AND LIQUIDITY

The Group finances its operations by a combination of retained profits, long and medium term debt capital market issues, commercial paper, bank borrowings and leases. The objective is to ensure continuity of funding. The policy is to smooth the debt maturity profile, to arrange funding ahead of requirements and to maintain sufficient undrawn committed bank facilities and a strong credit rating so that maturing debt may be refinanced as it falls due.

The Group's long-term credit ratings from Moody's and Fitch are Aa3 and AA- respectively, consistent with last year. During the year new funding of £1,201m was arranged including net new committed bank facilities of £156m and medium term notes and bonds of £983m maturing between 2004 and 2025. At the year end net debt was £3,560m (2001 – £2,804m) and the average debt maturity was six years (2001 – seven years).

## INTEREST RATE RISK MANAGEMENT

The objective is to limit our exposure to increases in interest rates. Forward rate agreements, interest rate swaps and caps are used to achieve the desired mix of fixed and floating rate debt. The policy is to fix or cap between 30% and 70% of actual and projected debt interest costs, although a higher percentage may be fixed within a 12 month horizon. Forward start interest rate swaps are used to manage projected debt interest costs where appropriate.

At the year end, £1.7bn, 46%, of net debt was in fixed rate form (2001 – £1.3bn, 47%), with a further £100m, 3%, of net debt capped, as detailed in note 21. Fixed rate debt includes £372m of funding linked to the Retail Price Index (2001 – £203m). This debt reduces interest rate risk by diversifying our funding portfolio. The balance of the debt is in floating rate form.

The average rate of interest paid during the year was 6.3% (2001 – 6.6%). A 1% rise in UK interest rates would reduce profit before tax by less than 2%. Changes in interest rates in other currencies would have no significant impact on Group profit.

## FOREIGN CURRENCY RISK MANAGEMENT

Our principal objective is to reduce the risk to short-term profit of exchange rate volatility. Currency exposures that could significantly impact the profit and loss account are hedged, typically using forward purchases or sales of foreign currencies. However, we do not routinely hedge profit translation risk (the risk of overseas profit falling in sterling terms). We also seek to mitigate the effect of currency movements reducing the value of our overseas investments by arranging borrowings (either directly or via foreign exchange transactions), in matching currencies where this is cost effective. Our objectives are to maintain a low cost of borrowing while partially hedging against currency depreciation.

During the year currency movements had minimal impact on profit and increased net assets overseas by £12m. At the year end forward foreign currency purchases equivalent to £247m were outstanding (2001 – £220m). See note 21.

## CREDIT RISK

The objective is to reduce the risk of loss arising from default by parties to financial transactions. The risk is managed by spreading financial transactions across an approved list of counterparties of high credit quality. The Group's positions with these counterparties and their credit ratings are routinely monitored.

# directors' report

The Directors present their annual report to shareholders on the affairs of the Group together with the audited consolidated financial statements of the Group for the 52 weeks ended 23 February 2002.

## PRINCIPAL ACTIVITY AND BUSINESS REVIEW

The principal activity of the Group is the operation of food stores and associated activities in the UK, Republic of Ireland, France, Hungary, Poland, Czech Republic, Slovak Republic, Thailand, South Korea and Taiwan. A review of the business is contained in the Annual Review and Summary Financial Statement 2002 which is published separately and, together with this document, comprises the full Tesco PLC Annual Report and Financial Statements.

## GROUP RESULTS

Group sales including VAT rose by £2,881m to £25,654m, representing an increase of 12.7%. Group profit on ordinary activities before taxation, net loss on disposal of fixed assets and goodwill amortisation was £1,221m compared with £1,070m for the previous year, an increase of 14.1%. Including net loss on disposal of fixed assets and goodwill amortisation, Group profit on ordinary activities before taxation was £1,201m. The amount allocated to the employee profit-sharing scheme this year was £48m as against £44m last year. After provision for tax of £371m, minority interests of nil and dividends, paid and proposed, of £390m, profit retained for the financial year amounted to £440m.

## DIVIDENDS

The Directors recommend the payment of a final dividend of 3.93p per ordinary share to be paid on 28 June 2002 to members on the Register at the close of business on 19 April 2002. Together with the interim dividend of 1.67p per ordinary share paid in December 2001, the total for the year will be 5.60p compared with 4.98p for the previous year, an increase of 12.4%.

## TANGIBLE FIXED ASSETS

Capital expenditure amounted to £2,027m compared with £1,944m the previous year. In the Directors' opinion, the properties of the Group have a market value in excess of the book value of £9,484m included in these financial statements.

## SHARE CAPITAL

The authorised and issued share capital of the company, together with details of the shares issued during the period, are shown in note 24 to the financial statements.

## COMPANY'S SHAREHOLDERS

The company is not aware of any ordinary shareholders with interests of 3% or more.

## DIRECTORS AND THEIR INTERESTS

The names and biographical details of the present Directors are set out in the separately published Annual Review and Summary Financial Statement 2002.

Sir Terry Leahy, Mr J Gildersleeve, Mr T J R Mason and Mr D T Potts retire from the Board by rotation and being eligible offer themselves for re-election.

The service contracts of Sir Terry Leahy, Mr J Gildersleeve, Mr T J R Mason and Mr D T Potts are terminable on two years' notice from the company.

The interests of Directors and their immediate families in the shares of Tesco PLC, along with details of Directors' share options, are contained in the report of the Directors on remuneration set out on pages 10 to 14.

At no time during the year did any of the Directors have a material interest in any significant contract with the company or any of its subsidiaries.

## EMPLOYMENT POLICIES

The Group depends on the skills and commitment of its employees in order to achieve its objectives. Staff at every level are encouraged to make their fullest possible contribution to Tesco success.

A key business priority is to provide First Class Service to the customer. Ongoing training programmes seek to ensure that employees understand the Group's customer service objectives and strive to achieve them.

The Group's selection, training, development and promotion policies ensure equal opportunities for all employees regardless of gender, marital status, race, age or disability. All decisions are based on merit.

Internal communications are designed to ensure that employees are well informed about the business of the Group. These include a staff magazine called Tesco Today, videos and staff briefing sessions.

Staff attitudes are frequently researched through surveys and store visits, and management seeks to respond positively to the needs of employees.

Employees are encouraged to become involved in the financial performance of the Group through a variety of schemes, principally the Tesco employee profit-sharing scheme, the savings-related share option scheme (Save-As-You-Earn) and the Partnership Share Plan (Buy-As-You-Earn).

# directors' report continued

## POLITICAL AND CHARITABLE DONATIONS

Contributions to community projects and to charity amounted to £2,414,000 (2001 – £1,448,000). Including gifts in kind, total donations amounted to £8,983,000 (2001 – £7,803,000).

There were no political donations (2001 – nil). During the year the Group made contributions of £3,200 (2001 – nil) in the form of sponsorship for political conferences.

## SUPPLIER PAYMENT POLICY

Tesco PLC is a signatory to the CBI Code of Prompt Payment. Copies of the Code may be obtained from the CBI, Centre Point, 103 New Oxford Street, London WC1A 1DU. Payment terms and conditions are agreed with suppliers in advance.

Tesco PLC has no trade creditors in its balance sheet. The Group pays its creditors on a timely basis which varies according to the type of product and territory in which the suppliers operate.

## GOING CONCERN

The Directors consider that the Group and the company have adequate resources to remain in operation for the foreseeable future and have therefore continued to adopt the going concern basis in preparing the financial statements. As with all business forecasts, the Directors' statement cannot guarantee that the going concern basis will remain appropriate given the inherent uncertainty about future events.

## AUDITORS

PricewaterhouseCoopers have expressed their willingness to continue in office. In accordance with section 385 of the Companies Act 1985, a resolution proposing the re-appointment of PricewaterhouseCoopers as auditors of the company will be put to the Annual General Meeting.

## ANNUAL GENERAL MEETING

A separate circular accompanying the annual accounts explains the special business to be considered at the Annual General Meeting on 14 June 2002.

By Order of the Board

**Rowley Ager**

Secretary

9 April 2002

Tesco PLC

Registered Number: 445790

# corporate governance

## STATEMENT OF APPLICATION OF PRINCIPLES OF THE COMBINED CODE

The Group is committed to high standards of corporate governance. This statement describes the manner in which the company has applied the principles set out in the Combined Code on Corporate Governance.

## DIRECTORS

The Board of Tesco PLC comprises eight Executive Directors and six independent Non-executive Directors. The Chairman, Mr J A Gardiner, is an independent Non-executive Director who has a primary responsibility of running the Board. The Chief Executive, Sir Terry Leahy, has executive responsibilities for the operations, results and strategic development of the Group. Clear divisions of accountability and responsibility exist and operate effectively for these positions. In addition, Mr G F Pimlott is the senior Non-executive Director. The Board ensures that no one individual or group dominates the decision-making process.

The full Board meets ten times a year and annually devotes two days to a conference with senior executives on longer-term planning giving consideration both to the opportunities and risks of future strategy. The Board manages overall control of the Group's affairs by the schedule of matters reserved for its decision. Insofar as corporate governance is concerned, these include the approval of financial statements, major acquisitions and disposals, authority levels for expenditure, treasury policies, risk management policies and succession plans for senior executives. To enable the Board to make considered decisions, a written protocol exists and has been communicated to senior managers ensuring that relevant information is made available to all Board members in advance of Board meetings. All Directors have access to the services of the Company Secretary and may take independent professional advice at the company's expense in the furtherance of their duties.

The Board delegates day-to-day and business management control to the Executive Committee which comprises the Executive Directors. This meets formally every week and its decisions are communicated throughout the Group on a regular basis. The Executive Committee is responsible for implementing Group policy, the monitoring and performance of the business and reporting to the full Board thereon.

Appointments to the Board for both Executive and Non-executive Directors are the responsibility of the Nominations Committee which is chaired by Mr J A Gardiner and whose members are set out in the table on page 9.

As exemplified by the section on 'Directors and their interests' within the Directors' report on pages 5 and 6, the company's Articles of Association ensure that on a rotational basis Directors resign every three years and, if they so desire and are eligible, offer themselves for re-election.

The Board has also established a Compliance Committee whose purpose is to ensure that the Board discharges its obligations to avoid civil and criminal liability. The Committee, comprising two Executive Directors and three members of senior management, normally meets four times a year.

## DIRECTORS' REMUNERATION

The Board has a long-established Remuneration Committee, composed entirely of Non-executive Directors, which is chaired by Mr C L Allen. The members are set out in the table on page 9. The responsibilities of the Remuneration Committee together with an explanation of how it applies the Directors' remuneration principles of the Combined Code are set out in the report of the Directors on remuneration on pages 10 to 14.

## RELATIONS WITH SHAREHOLDERS

The Board attaches a high importance to maintaining good relationships with all shareholders and, primarily through the Investor Relations department, ensures that shareholders are kept informed of significant company developments. During the year, Executive Directors have met with 108 of our leading shareholders representing over 55% of the issued shares of the company.

While the focus of dialogue is with institutional shareholders to whom regular presentations are made on company direction, care is exercised to ensure that any price-sensitive information is released to all shareholders, institutional and private, at the same time in accordance with the Financial Services Authority requirements.

The Board regards the Annual General Meeting as an opportunity to communicate directly with all investors. The Chairman, Executive Directors and chairmen of the Audit and Remuneration Committees attend the Annual General Meeting and are available to answer questions from shareholders present.

Each year end, every shareholder may choose to receive a full Annual Report and Financial Statements or an abbreviated Annual Review and Summary Financial Statement. At the half year, all shareholders receive an Interim Report. These reports, together with publicly-made trading statements, are available on the Group's website, [www.tesco.com/corporateinfo](http://www.tesco.com/corporateinfo)

## ACCOUNTABILITY AND AUDIT

The Board has an Audit Committee, chaired by Mr J W Melbourn and consisting entirely of Non-executive Directors, which meets a minimum of three times a year. Membership of the Audit Committee is set out in the table on page 9. Its terms of reference represent current best practice. The Committee's primary responsibilities include monitoring the system of internal control throughout the Group, approving the Group's accounting policies and reviewing the interim and annual financial statements before submission to the Board. In terms of financial reporting, an assessment of Group performance is set out in the operating and financial review on pages 2 to 4.

# corporate governance continued

## INTERNAL CONTROL

The Board has overall responsibility for internal control, including the system of risk management, and sets appropriate policies having regard to the objectives of the Group. Executive management has the responsibility for the identification, evaluation and management of risks and for the implementation and maintenance of control systems in accordance with the Board's policies.

The Board, through the Audit Committee, has reviewed the effectiveness of the systems of internal control for the accounting year and the period to the date of approval of the financial statements, although it should be understood that such systems are designed to provide reasonable but not absolute assurance against material misstatement or loss.

The Group operates an objectives-driven approach aimed at satisfying its core purpose that translates into a rolling five-year business plan. The plan covers both revenue and capital expenditure and forms the basis of business plans for all parts of the Group. From this the Board, together with monitoring regimes based upon a balanced scorecard, agrees the annual revenue and capital budgets. The scorecard sets out targets for a wide variety of key performance indicators and a quarterly review of achievement is considered at Board level. This process establishes the control framework and risk appetite.

The capital investment programme is subject to formalised review procedures requiring key criteria to be met. All major initiatives require business cases to be prepared, normally covering a minimum period of five years. Post-investment appraisals are also carried out.

At the macro level, the Board considers risk every time it meets and significant risks are reviewed regularly. The two-day Board Conference, referred to earlier, considers where future opportunities and risks lie and helps shape our corporate strategy going forward.

At an operational level, internal controls have been developed in line with the risk appetite and are subject to regular internal and external audit. Routines exist which ensure that significant control failures or events that represent risks to the Group's objectives are escalated to senior management and the Board, if necessary, on a daily, weekly and periodic basis to allow timely corrective action to be taken. The Board acknowledges that the Group operates in an ever-changing environment, both externally in meeting the challenges in a competitive marketplace and internally through the development of new business streams, systems and procedures. The Board has established a change management process that includes an evaluation of risks and an identification of controls.

The Executive Committee sets aside sufficient time for an annual assessment of the effectiveness of managing the key risks and takes appropriate action depending upon the outcome of their assessment. This is then communicated and discussed with the Board.

A programme of communication exists and is constantly being developed to ensure that all staff are aware of the parameters that constitute acceptable business performance and the expectations of the Board in managing risk. This provides clear definition of the

Group's purpose and goals, accountabilities, responsibilities and the scope of permitted activities of companies within the Group, executive functions and individual staff. The Group employs over 260,000 people including over 1,700 senior managers. Management control exists at all levels and is regulated by cascading limits of authority.

Underpinning the internal control process is the whole system of monitoring risk and control. The monitoring of strategic and operational risks are responsibilities of the Board and line managers respectively. The internal audit function also operates on a risk-based approach providing a level of expertise to management in fulfilling their risk responsibilities and assisting in the mapping of risks and controls. PricewaterhouseCoopers, our external auditors, contribute a further independent perspective on certain aspects of the internal financial control system arising from their work and annually report their findings to the Audit Committee. Overall, the Audit Committee seeks to ensure that the whole management process provides adequate control mechanisms over all major risks to the Group.

To ensure that the international expansion of the Group takes place within agreed policies and procedures, two further control committees have been established, reporting to the Audit Committee. They focus on activities in Europe and Asia respectively.

Other specialist functions within the Group, notably Trading Law and Technical and Company Secretariat, provide assurance and advice on health and safety, regulatory and legal compliance and environmental issues. These functions report their findings on a regular basis to the Compliance Committee.

## CORPORATE SOCIAL RESPONSIBILITY

Corporate Social Responsibility reflects one of our values – 'treating people how we like to be treated'. As such, we recognise our responsibility to communities and to the environment, wherever we operate.

More detailed information about Tesco's commitment to Corporate Social Responsibility is available at [www.tesco.com/everylittlehelps](http://www.tesco.com/everylittlehelps)

## PENSION FUNDS

The assets of the pension funds established for the benefit of the Group's employees are held separately from those of the Group. A trustee company manages both the Tesco PLC Pension Scheme and the remaining assets of the Tesco PLC Money Purchase Pension Scheme. During the year, over 99% of eligible staff took the opportunity to change their future pension entitlement from the Money Purchase Pension Scheme to a defined benefit scheme under the overall control of the Tesco PLC Pension Scheme. The trustee company Board comprises one Executive Director, three senior managers and five members appointed from staff and pensioners. Management of the assets is delegated to a number of independent fund managers. These fund managers have discretion to invest in shares of Tesco PLC, but only to the proportional weighting of the shares in the total market. Details of pension commitments are set out in note 27 to the financial statements on pages 37 and 38.

**STATEMENT OF COMPLIANCE WITH THE CODE  
PROVISIONS IN THE COMBINED CODE**

Throughout the year ended 23 February 2002 the company has been in compliance with all of the Code Provisions set out in Section I of the Combined Code on Corporate Governance, except as with regard to provision B.1.7 on the length of Directors' service agreements, details of which are set out in the report of the Directors on remuneration on page 11.

**BOARD COMMITTEE  
MEMBERSHIP**

|                              | Nominations<br>Committee | Remuneration<br>Committee | Audit<br>Committee | Compliance<br>Committee |
|------------------------------|--------------------------|---------------------------|--------------------|-------------------------|
| <b>Independent Directors</b> |                          |                           |                    |                         |
| Mr J A Gardiner              | *                        |                           |                    |                         |
| Mr G F Pimlott               | *                        | *                         | *                  |                         |
| Mr J W Melbourn              | *                        | *                         | *                  |                         |
| Mr C L Allen                 | *                        | *                         | *                  |                         |
| Dr H Einsmann                | *                        |                           |                    |                         |
| <b>Executive Directors</b>   |                          |                           |                    |                         |
| Sir Terry Leahy              | *                        |                           |                    |                         |
| Mr R S Ager                  |                          |                           |                    | *                       |
| Mr P A Clarke                |                          |                           |                    | *                       |

# report of the directors on remuneration

## DIRECTORS' REMUNERATION POLICY

The remuneration packages, including contract periods, of Executive Directors are determined by the Remuneration Committee (the Committee). It ensures that the remuneration package is appropriate for their responsibilities, taking into consideration the overall financial and business position of the Group, the highly competitive industry of which the Group is part and the importance of recruiting and retaining management of the appropriate calibre. The remuneration of the Non-executive Directors is determined by the Board as a whole on the recommendation of the Executive Committee after considering external market research.

## COMPLIANCE

The Committee is constituted and operated throughout the period in accordance with the principles outlined in the Listing Rules of the Financial Services Authority derived from Schedule A of the Combined Code. In framing the remuneration policy, full consideration has been given to the best practice provisions set out in Schedule B, annexed to the Listing Rules. The auditors' report set out on page 15 covers the disclosures referred to in this report that are specified for audit by the Financial Services Authority.

Details of Directors' emoluments and interests, including executive and savings-related share options, are set out on pages 11 to 14.

The following summarises the remuneration packages for Executive Directors. Copies of the Executive Directors' contracts of employment are available for inspection by shareholders as required.

## BASE SALARY AND BENEFITS

The base salary, contract periods, benefits (which comprise car benefits, life assurance, disability and health insurance) and other remuneration issues of Executive Directors and other senior executives, are normally reviewed annually by the Committee, having regard to competitive market practice supported by two external, independent surveys.

## PROFIT-SHARING

The Group operates an approved employee profit-sharing scheme for the benefit of employees, including Executive Directors, with over two years' service with the Group at its year end. Shares in the company are allocated to participants in the scheme on a pro rata basis to base salary earned up to Inland Revenue approved limits.

## PARTNERSHIP SHARES

Since January 2002, the Group has operated a Partnership Share Plan (BAYE) for the benefit of employees including Executive Directors. Under this scheme, employees save and subscribe monthly for the purchase of shares at market value in Tesco PLC.

## EXECUTIVE INCENTIVE SCHEME

The company operates performance-related award schemes designed to provide a growing element of variable reward to reflect the performance of the Group. The scheme awards are made in shares and align closely the interests of Directors and shareholders.

Long-term share bonuses are awarded annually, based on improvements in earnings per share, achievement of strategic corporate goals and comparative performance against peer companies including total shareholder return. The maximum long-term bonus is 75% of salary. Shares awarded have to be held for a period of four years, conditional upon continuous service with the company. The share equivalent of dividends which would have been paid on the shares is added to the award during the deferral period.

Short-term share bonuses are awarded annually, based on improvements in earnings per share and on the achievement of strategic corporate goals. The maximum short-term bonus payable is 75% of salary, which is augmented by up to a further 37.5% of salary, if the participants elect for the trustees of the scheme to retain the fully paid ordinary shares awarded for a minimum period of two years, conditional upon continuous service with the company. The share equivalent of dividends which would have been paid on the shares is added to the award during the deferral period.

The Committee sets performance targets annually for the incentive scheme for each of the criteria noted above, confirms achievement of performance and awards to be made under the scheme and directs the general administration of the scheme. The Executive Committee has adopted a policy of extending the Group Board executive incentive scheme to a wider body of senior executives within the Group. The scheme rules and awards of this extension are administered on a consistent basis as previously set out for the Executive Directors.

The holding period for both the long-term and short-term shares may be extended to seven and five years respectively by the scheme members. During this holding period, the shares held are increased by 12.5% at the beginning of each year based on the scheme shares held. This holding period may be extended subject to personal shareholding targets set by the Committee being met by the scheme members and is conditional upon continuous employment with the company.

## SHARE OPTIONS

Executive Directors are included in executive share option schemes (ESOS), and are eligible to join the employees' savings-related share option scheme (SAYE) when they have completed one year's service.

Executive options granted since 1995 may be exercised only subject to the achievement of performance criteria related to growth in earnings per share, in accordance with ABI guidelines.

**PENSIONS**

Executive Directors are members of the Tesco PLC Pension Scheme which provides a pension of up to two-thirds of base salary on retirement, normally at the age of 60, dependent upon service. The scheme also provides for dependants' pensions and lump sums on death in service. The scheme is a defined benefit pension scheme, which is approved by the Inland Revenue.

**SERVICE AGREEMENTS**

The Committee has agreed that in future, new appointments of Executive Directors will normally be based on a notice period of 12 months. The Committee reserves the right to vary this period for the initial period of appointment.

Executive Directors appointed before 1 March 2001 have service contracts with entitlement to notice of 24 months.

**NON-EXECUTIVE DIRECTORS**

Non-executive Directors do not have contracts but each appointment is subject to review every three years. Non-executive Directors receive a basic fee plus an additional sum in respect of committee membership. Mr J A Gardiner has the benefit of the use of a company car.

**TABLE 1 Directors' emoluments**

|                        | Salary<br>£000 | Profit-<br>sharing<br>£000 | Benefits<br>£000 | Incentive scheme   |                   | Total<br>2002<br>£000 | Total<br>2001<br>£000 |
|------------------------|----------------|----------------------------|------------------|--------------------|-------------------|-----------------------|-----------------------|
|                        |                |                            |                  | Short-term<br>£000 | Long-term<br>£000 |                       |                       |
| Mr J A Gardiner        | 333            | —                          | 14               | —                  | —                 | 347                   | 314                   |
| Sir Terry Leahy        | 842            | 8                          | 25               | 819                | 763               | 2,457                 | 1,608                 |
| Mr D E Reid            | 651            | 8                          | 61               | 635                | 635               | 1,990                 | 1,342                 |
| Mr R S Ager            | 417            | 8                          | 18               | 409                | 433               | 1,285                 | 862                   |
| Mr C L Allen           | 45             | —                          | —                | —                  | —                 | 45                    | 42                    |
| Mr P A Clarke          | 411            | 8                          | 20               | 418                | 284               | 1,141                 | 653                   |
| Dr H Einsmann          | 33             | —                          | —                | —                  | —                 | 33                    | 30                    |
| Mr J Gildersleeve      | 555            | 8                          | 68               | 542                | 564               | 1,737                 | 1,189                 |
| Mr A T Higginson       | 460            | 8                          | 49               | 457                | 334               | 1,308                 | 809                   |
| Mr T J R Mason         | 460            | 8                          | 22               | 457                | 423               | 1,370                 | 874                   |
| Mr J W Melbourn        | 45             | —                          | —                | —                  | —                 | 45                    | 42                    |
| Mrs V Morali           | 33             | —                          | —                | —                  | —                 | 33                    | 14                    |
| Baroness O'Cathain (a) | —              | —                          | —                | —                  | —                 | —                     | 13                    |
| Mr G F Pimlott         | 58             | —                          | —                | —                  | —                 | 58                    | 55                    |
| Mr D T Potts           | 411            | 8                          | 16               | 418                | 297               | 1,150                 | 651                   |
| Mr J M Wemms (a)       | —              | —                          | —                | —                  | —                 | —                     | 318                   |
|                        | 4,754          | 64                         | 293              | 4,155              | 3,733             | 12,999                | 8,816                 |

(a) Former Director.

# report of the directors on remuneration continued

**TABLE 2** Gains made on share options

|                   | Number of shares at exercise price (pence) |           |           |        | Price at exercise (pence) | Value realisable |              |
|-------------------|--|-----------|-----------|--------|---------------------------|------------------|--------------|
|                   | 117.7                                      | 151.7     | 176.7     | Total  |                           | 2002<br>£000     | 2001<br>£000 |
| Sir Terry Leahy   | —  | —         | —         | —      | —                         | —                | —            |
| Mr D E Reid       | —  | —         | —         | —      | —                         | —                | —            |
| Mr R S Ager       | —  | —         | —         | —      | —                         | —                | 795          |
| Mr P A Clarke     | —  | 76,281    | 17,718    | 93,999 | 263.00                    | 100              | 183          |
| Mr J Gildersleeve | —  | —         | —         | —      | —                         | —                | —            |
| Mr A T Higginson  | —  | —         | —         | —      | —                         | —                | 445          |
| Mr T J R Mason    | 30,000                                     | —         | —         | 30,000 | 250.25                    | 40               | 318          |
| Mr D T Potts      | —  | —         | —         | —      | —                         | —                | 287          |
| Mr J M Wemms      | —  | —         | —         | —      | —                         | —                | —            |
| Date of grant     | 17.4.1997                                  | 7.10.1997 | 21.5.1998 |        |                           |                  |              |

The value realisable from shares acquired on exercise is the difference between the fair market value at exercise and the exercise price of the options, although the shares may have been retained. Where individual Directors exercised options on different dates, the price at exercise shown represents an average of the prices on these dates weighted to the number of options exercised. The market price of the shares at 23 February 2002 was 253.50p. The share price during the 52 weeks to 23 February 2002 ranged from 228.75p to 269.50p.

**TABLE 3** Pension details of the Directors

|                      | Age at<br>23 Feb 2002 | Years of<br>service | Increase in accrued<br>pension during<br>the year (a)<br>£000 | Transfer<br>value of increase<br>during the year<br>£000 | Accrued total<br>pension at<br>23 Feb 2002 (b)<br>£000 |
|----------------------|-----------------------|---------------------|---|--|--|
| Sir Terry Leahy (c)  | 46                    | 23                  | 39  | 392  | 331  |
| Mr D E Reid          | 55                    | 17                  | 32  | 457  | 327  |
| Mr R S Ager          | 56                    | 16                  | 20  | 305  | 226  |
| Mr P A Clarke        | 41                    | 27                  | 28  | 229  | 138  |
| Mr J Gildersleeve    | 57                    | 37                  | 20  | 316  | 334  |
| Mr A T Higginson (d) | 44                    | 4                   | 18  | 169  | 64   |
| Mr T J R Mason       | 44                    | 20                  | 19  | 176  | 170  |
| Mr D T Potts         | 44                    | 29                  | 27  | 259  | 154  |

(a) The increase in accrued pension during the year excludes any increase for inflation.

(b) The accrued pension is that which would be paid annually on retirement at 60 based on service to 23 February 2002.

(c) Sir Terry Leahy is entitled to retire at any age from 57 to 60 inclusive with an immediate pension of two-thirds of base salary. Part of his pension may be provided on an unfunded basis within a separate unapproved arrangement.

(d) Part of Mr A T Higginson's benefit, in respect of pensionable earnings in excess of the earnings limit imposed by the Finance Act 1989, is provided on an unfunded basis within a separate unapproved arrangement.

**TABLE 4 Share options held by Directors and not exercised at 23 February 2002****Executive share options schemes (1984), (1994) and (1996)**

| Executive share options schemes (1984), (1994) and (1996) |               |            |           |           | Number of shares at exercise price (pence) |            |            |           |           |           |
|---|---------------|------------|-----------|-----------|--|------------|------------|-----------|-----------|-----------|
|   |               | 72.3 (a)   | 72.3 (a)  | 70.0 (a)  | 81.0 (a)                                   | 90.3       | 104.0      | 98.3      | 151.7     | Sub-total |
| Sir Terry Leahy   |               | 62,211     | 51,150    | 417,144   | 471,372                                    | 398,523    | 248,256    | 523,728   | 120,660   | 2,293,044 |
| Mr D E Reid   |               | —          | —         | 11,427    | —  | —          | —          | 223,728   | 601,305   | 836,460   |
| Mr R S Ager   |               | —          | —         | —         | —  | —          | —          | —         | 299,904   | 299,904   |
| Mr P A Clarke   |               | —          | —         | —         | —  | —          | —          | —         | —         | —         |
| Mr J Gildersleeve   |               | —          | —         | —         | —  | —          | —          | 122,034   | 504,999   | 627,033   |
| Mr A T Higginson  |               | —          | —         | —         | —  | —          | —          | —         | —         | —         |
| Mr T J R Mason  |               | —          | —         | —         | —  | —          | —          | —         | 198,669   | 198,669   |
| Mr D T Potts  |               | —          | —         | —         | —  | —          | —          | —         | —         | —         |
| Date exercisable (c)                                      |               | 29.10.1995 | 27.5.1996 | 10.6.1997 | 12.8.1997                                  | 27.4.1998  | 13.10.1998 | 3.7.1999  | 7.10.2000 |           |
| Number of shares at exercise price (pence)                |               |            |           |           |  |            |            |           |           |           |
|   | Sub-total b/f | 176.7      | 164.0     | 178.0     | 179.4                                      | 173.0      | 209.5      | 205.0     | 247.0 (b) | Total     |
| Sir Terry Leahy   | 2,293,044     | —          | 126,832   | —         | —  | 228,901    | 17,673     | 780,487   | 647,773   | 4,094,710 |
| Mr D E Reid   | 836,460       | —          | 90,245    | —         | 425,827                                    | 117,920    | —          | 604,878   | 502,024   | 2,577,354 |
| Mr R S Ager   | 299,904       | 89,433     | 26,831    | 149,171   | —  | 36,994     | 182,528    | 390,243   | 323,886   | 1,498,990 |
| Mr P A Clarke   | —             | —          | 29,946    | 146,991   | —  | 277,170    | 77,683     | 360,975   | 299,595   | 1,192,360 |
| Mr J Gildersleeve   | 627,033       | 150,564    | 56,100    | 364,092   | —  | 73,988     | —          | 517,073   | 429,149   | 2,217,999 |
| Mr A T Higginson  | —             | 373,584    | 63,415    | —         | —  | 76,301     | —          | 419,512   | 348,178   | 1,280,990 |
| Mr T J R Mason  | 198,669       | 167,076    | 63,415    | 270,796   | —  | 87,861     | —          | 429,400   | 359,678   | 1,576,895 |
| Mr D T Potts  | —             | —          | 38,756    | 288,730   | —  | 199,827    | —          | 360,975   | 299,595   | 1,187,883 |
| Date exercisable (c)                                      |               | 21.5.2001  | 30.9.2001 | 28.1.2002 | 24.5.2002                                  | 30.11.2002 | 20.4.2003  | 26.6.2003 | 26.4.2004 |           |

(a) All of the options at 72.3p may be exercised at 61.7p and in the case of Sir Terry Leahy 25% of the options, and in the case of Mr D E Reid 100% of the options at 70.0p and 81.0p respectively may be exercised at 59.7p and 69.0p respectively, as targets related to growth in earnings per share in accordance with ABI guidelines have been achieved.

(b) Options granted in the year:

(c) Date of expiry is seven years from date exercisable, with the exception of the 98.3p and 151.7p options which expire four years from date exercisable.

# report of the directors on remuneration continued

**TABLE 5** Share options held by Directors and not exercised at 23 February 2002

| Savings-related share option scheme (1981) |                      |             |           | Number of shares     |                         | Value realisable |              |
|--|----------------------|-------------|-----------|----------------------|-------------------------|------------------|--------------|
|  | As at<br>24 Feb 2001 | Granted (a) | Exercised | As at<br>23 Feb 2002 | Exercise price<br>pence | 2002<br>£000     | 2001<br>£000 |
| Sir Terry Leahy                            | 12,252               | 1,671       | 8,313     | 5,610                | 151.0-198.0             | 13               | —            |
| Mr D E Reid                                | 16,218               | 959         | 8,313     | 8,864                | 121.7-198.0             | 13               | —            |
| Mr R S Ager                                | 8,902                | 1,671       | —         | 10,573               | 136.0-198.0             | —                | —            |
| Mr P A Clarke                              | 13,551               | 1,671       | 4,155     | 11,067               | 121.7-198.0             | 7                | 7            |
| Mr J Gildersleeve                          | 12,444               | —           | —         | 12,444               | 121.7-198.0             | —                | —            |
| Mr A T Higginson                           | 3,939                | 1,671       | —         | 5,610                | 151.0-198.0             | —                | —            |
| Mr T J R Mason                             | 10,743               | 15,142      | —         | 25,885               | 83.0-198.0              | —                | 4            |
| Mr D T Potts                               | 1,704                | 1,671       | —         | 3,375                | 198.0                   | —                | 35           |

(a) Options granted include new family interests that fall to be reported during the year.

The subscription price for options granted during the year under the savings-related share option scheme was 198.0p and the options mature in either 2005 (three year scheme) or 2007 (five year scheme). The shares relating to options exercised in the year were all retained.

Between 23 February 2002 and 9 April 2002, 12,468 options were exercised. For further details on the company share option schemes see note 26.

**TABLE 6** Disclosable interests of the Directors, including family interests

|                   | 23 Feb 2002        |   | 24 Feb 2001        |   |
|-------------------|--------------------|---|--------------------|---|
|                   | Ordinary<br>shares | Options to<br>acquire<br>ordinary<br>shares | Ordinary<br>shares | Options to<br>acquire<br>ordinary<br>shares |
| Mr J A Gardiner   | 618,464            | —   | 507,268            | —   |
| Sir Terry Leahy   | 1,997,093          | 4,100,320                                   | 1,870,876          | 3,459,189                                   |
| Mr D E Reid       | 1,990,388          | 2,586,218                                   | 1,963,757          | 2,091,548                                   |
| Mr R S Ager       | 1,163,582          | 1,509,563                                   | 1,338,085          | 1,184,006                                   |
| Mr P A Clarke     | 323,702            | 1,203,427                                   | 197,832            | 1,000,315                                   |
| Mr J Gildersleeve | 1,291,365          | 2,230,443                                   | 1,282,598          | 1,801,294                                   |
| Mr A T Higginson  | 451,569            | 1,286,600                                   | 300,227            | 936,751                                     |
| Mr T J R Mason    | 840,590            | 1,602,780                                   | 811,528            | 1,185,072                                   |
| Mr J W Melbourn   | 9,690              | —   | 9,690              | —   |
| Mr G F Pimlott    | 31,851             | —   | 27,285             | —   |
| Mr D T Potts      | 453,441            | 1,191,258                                   | 324,137            | 889,992                                     |

Options to acquire ordinary shares shown above comprise options under the executive share option schemes (1984), (1994), (1996) and the savings-related share option scheme (1981) (note 26).

Between 23 February 2002 and 9 April 2002, 810 shares were purchased by Executive Directors as part of the Partnership Share Plan operated by the Group and 12,468 SAYE options were exercised, the shares issued in relation to these options continue to be held.

# directors' responsibilities for the preparation of the financial statements

The Directors are required by the Companies Act 1985 to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the Group as at the end of the financial year and of the profit or loss for the financial year.

The Directors consider that in preparing the financial statements on pages 16 to 39 the company and Group have used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgements and estimates, and that all accounting standards which they consider to be applicable have been followed.

The Directors have responsibility for ensuring that the company and Group keep accounting records which disclose, with reasonable accuracy, the financial position of the company and Group and which enable them to ensure that the financial statements comply with the Companies Act 1985.

The Directors have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

## independent auditors' report to the members of tesco plc

We have audited the financial statements which comprise the profit and loss account, the balance sheets, the cash flow statement, the statement of total recognised gains and losses and the related notes, including the information on Directors' emoluments and share details included within tables one to five, in the report of the Directors on remuneration, which have been prepared under the historical cost convention and the accounting policies set out in the statement of accounting policies.

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The Directors' responsibilities for preparing the annual report and financial statements, in accordance with applicable United Kingdom law and accounting standards, are set out in the statement of Directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements, United Kingdom Auditing Standards issued by the Auditing Practices Board and the Listing Rules of the Financial Services Authority.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law or the Listing Rules regarding Directors' remuneration and transactions is not disclosed.

We read the other information contained in the annual report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. The other information comprises only the Directors' report, the Chairman's statement, the financial highlights, the operating and financial review, the corporate governance statement and the report of the Directors on remuneration.

We review whether the corporate governance statement reflects the company's compliance with the seven provisions of the Combined Code specified for our review by the Listing Rules, and we report if it does not. We are not required to consider whether the Board's statements on internal control cover all risks and controls, or to form an opinion on the effectiveness of the company's or Group's corporate governance procedures or its risk and control procedures.

### BASIS OF AUDIT OPINION

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### OPINION

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the Group at 23 February 2002 and of the profit and cash flows of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**PRICEWATERHOUSECOOPERS** 

Chartered Accountants and Registered Auditors  
London 9 April 2002

# group profit and loss account

52 weeks ended 23 February 2002

|   | note | 2002<br>£m | Restated <sup>‡</sup><br>2001<br>£m |
|---|------|------------|-------------------------------------|
| <b>Sales at net selling prices</b>  | 2    | 25,654     | 22,773                              |
| Turnover including share of joint ventures                                      |      | 23,804     | 21,096                              |
| Less: share of joint ventures' turnover   |      | (151)      | (108)                               |
| <b>Group turnover excluding value added tax</b>                                 | 2/3  | 23,653     | 20,988                              |
| Operating expenses  |      |            |                                     |
| – Normal operating expenses   |      | (22,273)   | (19,770)                            |
| – Employee profit-sharing   | 4    | (48)       | (44)                                |
| – Goodwill amortisation   | 12   | (10)       | (8)                                 |
| <b>Operating profit</b>   | 2/3  | 1,322      | 1,166                               |
| Share of operating profit of joint ventures and associates                      |      | 42         | 21                                  |
| Net loss on disposal of fixed assets  |      | (10)       | (8)                                 |
| <b>Profit on ordinary activities before interest and taxation</b>               |      | 1,354      | 1,179                               |
| Net interest payable  | 8    | (153)      | (125)                               |
| <b>Profit on ordinary activities before taxation</b>                            | 5    | 1,201      | 1,054                               |
| Profit before net loss on disposal<br>of fixed assets and goodwill amortisation |      | 1,221      | 1,070                               |
| Net loss on disposal of fixed assets  |      | (10)       | (8)                                 |
| Goodwill amortisation   |      | (10)       | (8)                                 |
| Tax on profit on ordinary activities  | 9    | (371)      | (333)                               |
| <b>Profit on ordinary activities after taxation</b>                             |      | 830        | 721                                 |
| Minority interests  |      | –          | 1                                   |
| <b>Profit for the financial year</b>  |      | 830        | 722                                 |
| Dividends   | 10   | (390)      | (340)                               |
| <b>Retained profit for the financial year</b>                                   | 25   | 440        | 382                                 |
|   |      | Pence      | Pence                               |
| <b>Earnings per share</b>   | 11   | 12.05      | 10.63                               |
| Adjusted for net loss on disposal of fixed assets after taxation                |      | 0.14       | 0.12                                |
| Adjusted for goodwill amortisation  |      | 0.14       | 0.12                                |
| <b>Adjusted earnings per share<sup>†</sup></b>                                  | 11   | 12.33      | 10.87                               |
| <b>Diluted earnings per share</b>   | 11   | 11.86      | 10.42                               |
| Adjusted for net loss on disposal of fixed assets after taxation                |      | 0.14       | 0.12                                |
| Adjusted for goodwill amortisation  |      | 0.14       | 0.12                                |
| <b>Adjusted diluted earnings per share<sup>†</sup></b>                          | 11   | 12.14      | 10.66                               |
| <b>Dividend per share</b>   | 10   | 5.60       | 4.98                                |
| <b>Dividend cover (times)</b>   |      | 2.17       | 2.14                                |

Accounting policies and notes forming part of these financial statements are on pages 20 to 39.

<sup>†</sup> Excluding net loss on disposal of fixed assets and goodwill amortisation.<sup>‡</sup> Prior year comparatives have been restated due to the adoption of Financial Reporting Standard (FRS) 19, 'Deferred Tax'. See note 1 page 22.

# statement of total recognised gains and losses

52 weeks ended 23 February 2002

|  | Group<br>Restated <sup>†</sup> |            | Company    |            |
|--|--------------------------------|------------|------------|------------|
|  | 2002<br>£m                     | 2001<br>£m | 2002<br>£m | 2001<br>£m |
| <b>Profit for the financial year</b>   | 830                            | 722        | 401        | 66         |
| Gain/(loss) on foreign currency net investments  | 12                             | (2)        | 2          | (4)        |
| <b>Total recognised gains and losses relating to the financial year</b>                    | 842                            | 720        | 403        | 62         |
| Prior year adjustment (note 1)   | (45)                           |            |            |            |
| <b>Total recognised gains and losses since last annual report and financial statements</b> | 797                            |            |            |            |

The cumulative effect on opening Group reserves at 25 February 2001 of adopting FRS 19, 'Deferred Tax', is a reduction of £378m.

## reconciliation of movements in shareholders' funds

52 weeks ended 23 February 2002

|  | Group<br>Restated <sup>†</sup> |                    | Company    |            |
|--|--------------------------------|--------------------|------------|------------|
|  | 2002<br>£m                     | 2001<br>£m         | 2002<br>£m | 2001<br>£m |
| <b>Profit for the financial year</b>                   | 830                            | 722                | 401        | 66         |
| Dividends  | (390)                          | (340)              | (390)      | (340)      |
|  | 440                            | 382                | 11         | (274)      |
| Gain/(loss) on foreign currency net investments        | 12                             | (2)                | 2          | (4)        |
| New share capital subscribed less expenses             | 45                             | 110                | 82         | 174        |
| Payment of dividends by shares in lieu of cash         | 55                             | 52                 | 55         | 52         |
| <b>Net addition/(reduction) to shareholders' funds</b> | 552                            | 542                | 150        | (52)       |
| Opening shareholders' funds                            | 4,978                          | 4,436 <sup>‡</sup> | 2,459      | 2,511      |
| <b>Closing shareholders' funds</b>                     | 5,530                          | 4,978              | 2,609      | 2,459      |

Accounting policies and notes forming part of these financial statements are on pages 20 to 39.

<sup>†</sup> Prior year comparatives have been restated due to the adoption of FRS 19, 'Deferred Tax'. See note 1 on page 22.

<sup>‡</sup> Originally £4,769m before deducting prior year adjustment of £333m.

# balance sheets

23 February 2002

|   |      | Group   |                       | Company    |            |
|---|------|---------|-----------------------|------------|------------|
|   |      |         | Restated <sup>‡</sup> |            |            |
|   | note | £m      | 2001<br>£m            | 2002<br>£m | 2001<br>£m |
| <b>Fixed assets</b>                           |      |         |                       |            |            |
| Intangible assets                             | 12   | 154     | 154                   | —          | —          |
| Tangible assets                               | 13   | 11,032  | 9,580                 | —          | —          |
| Investments                                   | 14   | 69      | 101                   | 6,704      | 5,774      |
| Investments in joint ventures                 | 14   |         |                       |            |            |
| Share of gross assets                         |      | 1,480   | 1,283                 |            |            |
| Less: share of gross liabilities              |      | (1,266) | (1,094)               |            |            |
| Goodwill                                      |      | 18      | 14                    |            |            |
|   |      | 232     | 203                   | 156        | 146        |
| Investments in associates                     | 14   | 16      | —                     | —          | —          |
|   |      | 11,503  | 10,038                | 6,860      | 5,920      |
| <b>Current assets</b>                         |      |         |                       |            |            |
| Stocks  | 15   | 929     | 838                   | —          | —          |
| Debtors                                       | 16   | 454     | 322                   | 3,060      | 874        |
| Investments                                   | 17   | 225     | 255                   | 5          | 2          |
| Cash at bank and in hand                      |      | 445     | 279                   | —          | —          |
|   |      | 2,053   | 1,694                 | 3,065      | 876        |
| <b>Creditors:</b>                             |      |         |                       |            |            |
| <b>falling due within one year</b>            | 18   | (4,809) | (4,389)               | (4,707)    | (2,518)    |
| <b>Net current liabilities</b>                |      | (2,756) | (2,695)               | (1,642)    | (1,642)    |
| <b>Total assets less current liabilities</b>  |      | 8,747   | 7,343                 | 5,218      | 4,278      |
| <b>Creditors:</b>                             |      |         |                       |            |            |
| <b>falling due after more than one year</b>   | 19   | (2,741) | (1,927)               | (2,609)    | (1,819)    |
| <b>Provisions for liabilities and charges</b> | 22   | (440)   | (402)                 | —          | —          |
| <b>Net assets</b>                             |      | 5,566   | 5,014                 | 2,609      | 2,459      |
| <b>Capital and reserves</b>                   |      |         |                       |            |            |
| Called up share capital                       | 24   | 350     | 347                   | 350        | 347        |
| Share premium account                         | 25   | 2,004   | 1,870                 | 2,004      | 1,870      |
| Other reserves                                | 25   | 40      | 40                    | —          | —          |
| Profit and loss account                       | 25   | 3,136   | 2,721                 | 255        | 242        |
| <b>Equity shareholders' funds</b>             |      | 5,530   | 4,978                 | 2,609      | 2,459      |
| Minority interests                            |      | 36      | 36                    | —          | —          |
| <b>Total capital employed</b>                 |      | 5,566   | 5,014                 | 2,609      | 2,459      |

Accounting policies and notes forming part of these financial statements are on pages 20 to 39.

<sup>‡</sup> Prior year comparatives have been restated due to the adoption of FRS 19, 'Deferred Tax'. See note 1 on page 22.

Terry Leahy  
 Andrew Higginson  
 Directors

Financial statements approved by the Board on 9 April 2002.

# group cash flow statement

52 weeks ended 23 February 2002

|  | note | 2002<br>£m | 2001<br>£m |
|--|------|------------|------------|
| <b>Net cash inflow from operating activities</b>                             | 32   | 2,038      | 1,937      |
| <b>Dividends from joint ventures and associates</b>                          |      |            |            |
| Income received from joint ventures and associates                           |      | 15         | –          |
| <b>Returns on investments and servicing of finance</b>                       |      |            |            |
| Interest received  |      | 44         | 49         |
| Interest paid  |      | (232)      | (206)      |
| Interest element of finance lease rental payments                            |      | (4)        | (4)        |
| <b>Net cash outflow from returns on investments and servicing of finance</b> |      | (192)      | (161)      |
| <b>Taxation</b>  |      |            |            |
| Corporation tax paid   |      | (378)      | (272)      |
| <b>Capital expenditure and financial investment</b>                          |      |            |            |
| Payments to acquire tangible fixed assets                                    |      | (1,877)    | (1,953)    |
| Receipts from sale of tangible fixed assets                                  |      | 42         | 43         |
| Purchase of own shares   |      | (85)       | (58)       |
| <b>Net cash outflow from capital expenditure and financial investment</b>    |      | (1,920)    | (1,968)    |
| <b>Acquisitions and disposals</b>  |      |            |            |
| Purchase of subsidiary undertakings  |      | (31)       | (41)       |
| Invested in joint ventures   |      | (46)       | (35)       |
| Invested in associates and other investments                                 |      | (19)       | –          |
| <b>Net cash outflow from acquisitions and disposals</b>                      |      | (96)       | (76)       |
| <b>Equity dividends paid</b>   |      | (297)      | (254)      |
| <b>Cash outflow before management of liquid resources and financing</b>      |      | (830)      | (794)      |
| <b>Management of liquid resources</b>  |      |            |            |
| Decrease in short-term deposits  |      | 27         | –          |
| <b>Financing</b>   |      |            |            |
| Ordinary shares issued for cash  |      | 82         | 88         |
| Increase in other loans  |      | 916        | 928        |
| New finance leases   |      | –          | 13         |
| Capital element of finance leases repaid                                     |      | (24)       | (46)       |
| <b>Net cash inflow from financing</b>  |      | 974        | 983        |
| <b>Increase in cash</b>  |      | 171        | 189        |
| <b>Reconciliation of net cash flow to movement in net debt</b>               |      |            |            |
| Increase in cash   |      | 171        | 189        |
| Cash inflow from increase in debt and lease financing                        |      | (892)      | (895)      |
| Cash inflow from decrease in liquid resources                                |      | (27)       | –          |
| Amortisation of 4% unsecured deep discount loan stock, RPI and LPI bonds     |      | (14)       | (7)        |
| Other non-cash movements   |      | (12)       | (8)        |
| Foreign exchange differences   |      | 18         | (23)       |
| <b>Increase in net debt</b>  |      | (756)      | (744)      |
| Opening net debt   | 33   | (2,804)    | (2,060)    |
| <b>Closing net debt</b>  | 33   | (3,560)    | (2,804)    |

Accounting policies and notes forming part of these financial statements are on pages 20 to 39.

# accounting policies

## **BASIS OF PREPARATION OF FINANCIAL STATEMENTS**

These financial statements have been prepared under the historical cost convention, in accordance with applicable accounting standards and the Companies Act 1985.

In November and December 2000, the Accounting Standards Board issued FRS 17, 'Retirement Benefits' and FRS 19, 'Deferred Tax' respectively.

FRS 17 will be adopted by the Group over the next two years. The FRS has an extended transitional period during which certain disclosures will be required in the notes to the financial statements. The Group is required to make these phased disclosures in the current year, which are shown in note 27(b).

FRS 19 has been adopted with effect from 25 February 2001. This standard addresses the recognition, on a full provision basis, of deferred tax assets and liabilities arising from timing differences between the recognition of gains and losses in the financial statements and their recognition in a tax computation. Prior to 25 February 2001, the Group's accounting policy was to provide for the deferred tax which was likely to be payable or recoverable.

## **BASIS OF CONSOLIDATION**

The Group financial statements consist of the financial statements of the parent company, its subsidiary undertakings and the Group's share of interests in joint ventures and associates. The accounts of the parent company's subsidiary undertakings are prepared to dates around 23 February 2002 apart from Global T.H., Tesco Polska Sp. z o.o., Tesco Stores ČR a.s., Tesco Stores SR a.s., Samsung Tesco Co. Limited, Tesco Taiwan Co. Limited and Ek-Chai Distribution System Co. Ltd which prepared accounts to 31 December 2001. In the opinion of the Directors it is necessary for the above named subsidiaries to prepare accounts to a date earlier than the rest of the Group to enable the timely publication of the Group financial statements.

The Group's interests in joint ventures are accounted for using the gross equity method. The Group's interests in associates are accounted for using the equity method.

## **TURNOVER**

Turnover consists of sales through retail outlets and sales of development properties excluding value added tax.

## **STOCKS**

Stocks comprise goods held for resale and properties held for, or in the course of, development and are valued at the lower of cost and net realisable value. Stocks in stores are calculated at retail prices and reduced by appropriate margins to the lower of cost and net realisable value.

## **MONEY MARKET DEPOSITS**

Money market deposits are stated at cost. All income from these investments is included in the profit and loss account as interest receivable and similar income.

## **FIXED ASSETS AND DEPRECIATION**

Fixed assets are carried at cost and include amounts in respect of interest paid on funds specifically related to the financing of assets in the course of construction.

Depreciation is provided on a straight-line basis over the anticipated useful economic lives of the assets.

The following rates applied for the year ended 23 February 2002:

- Land premia paid in excess of the alternative use value – at 2.5% of cost.
- Freehold and leasehold buildings with greater than 40 years unexpired – at 2.5% of cost.
- Leasehold properties with less than 40 years unexpired are amortised by equal annual instalments over the unexpired period of the lease.
- Plant, equipment, fixtures and fittings and motor vehicles – at rates varying from 10% to 33%.

## **GOODWILL**

Goodwill arising from transactions entered into after 1 March 1998 is capitalised and amortised on a straight-line basis over its useful economic life, up to a maximum of 20 years.

All goodwill arising from transactions entered into prior to 1 March 1998 has been written off to reserves.

## **IMPAIRMENT OF FIXED ASSETS AND GOODWILL**

Fixed assets and goodwill are subject to review for impairment in accordance with FRS 11, 'Impairment of Fixed Assets and Goodwill'. Any impairment is recognised in the profit and loss account in the year in which it occurs.

## **LEASING**

Plant, equipment and fixtures and fittings which are the subject of finance leases are dealt with in the financial statements as tangible fixed assets and equivalent liabilities at what would otherwise have been the cost of outright purchase.

Rentals are apportioned between reductions of the respective liabilities and finance charges, the latter being calculated by reference to the rates of interest implicit in the leases. The finance charges are dealt with under interest payable in the profit and loss account.

Leased assets are depreciated in accordance with the depreciation accounting policy over the anticipated working lives of the assets which generally correspond to the primary rental periods. The cost of operating leases in respect of land and buildings and other assets is expensed as incurred.

**DEFERRED TAX**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed by the balance sheet date and which could give rise to an obligation to pay more or less taxation in the future. An asset is not recognised to the extent that the likelihood of future economic benefit is not certain. Deferred tax is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws substantively enacted at the balance sheet date.

**PENSIONS**

The expected cost of pensions in respect of the Group's defined benefit pension schemes is charged to the profit and loss account over the working lifetimes of employees in the schemes. Actuarial surpluses and deficits are spread over the expected remaining working lifetimes of employees.

**POST-RETIREMENT BENEFITS OTHER THAN PENSIONS**

The cost of providing other post-retirement benefits, which comprise private healthcare, is charged to the profit and loss account so as to spread the cost over the service lives of relevant employees in accordance with the advice of qualified actuaries. Actuarial surpluses and deficits are spread over the expected remaining working lifetimes of relevant employees.

**FOREIGN CURRENCIES**

Assets and liabilities in foreign currencies are translated into sterling at the financial year end exchange rates. Profits and losses of overseas subsidiaries are translated into sterling at average rates of exchange. Gains and losses arising on the translation of the net assets of overseas subsidiaries, less exchange differences arising on matched foreign currency borrowings, are taken to reserves and disclosed in the statement of total recognised gains and losses. Gains and losses on instruments used for hedging are recognised in the profit and loss account when the exposure that is being hedged is itself recognised.

**FINANCIAL INSTRUMENTS**

Derivative instruments utilised by the Group are interest rate swaps and caps, forward start interest rate swaps, cross currency swaps, forward rate agreements and forward exchange contracts and options. Termination payments made or received in respect of derivatives are spread over the life of the underlying exposure in cases where the underlying exposure continues to exist. Where the underlying exposure ceases to exist, any termination payments are taken to the profit and loss account.

Interest differentials on derivative instruments are recognised by adjusting net interest payable. Premia or discounts on derivative instruments are amortised over the shorter of the life of the instrument or the underlying exposure.

Currency swap agreements and forward exchange contracts are valued at closing rates of exchange. Resulting gains or losses are offset against foreign exchange gains or losses on the related borrowings or, where the instrument is used to hedge a committed future transaction, are deferred until the transaction occurs or is extinguished.

# notes to the financial statements

## NOTE 1 Prior year adjustment

The Group has implemented FRS 19, 'Deferred Tax', in relation to providing for deferred tax on the full provision basis. The impact of the move from the partial to the full provision basis was to increase the tax charge by £27m (2001 – £45m) and to decrease the value of Group Reserves at 25 February 2001 by £378m (27 February 2000 – £333m). Earnings per share for the prior year have been restated from 11.29p to 10.63p and adjusted diluted earnings per share from 11.31p to 10.66p.

## NOTE 2 Segmental analysis of sales, turnover, profit and net assets

The Group's operations of retailing and associated activities and property development are carried out in the UK, Republic of Ireland, France, Hungary, Poland, Czech Republic, Slovak Republic, Thailand, South Korea and Taiwan. The results for Thailand, South Korea, Taiwan and continental European operations are for the year ended 31 December 2001.

|  | 2002                            |                                    |                           |                                  | 2001                            |                                    |                           |   |
|--|---------------------------------|------------------------------------|---------------------------|----------------------------------|---------------------------------|------------------------------------|---------------------------|---|
|  | Sales<br>including<br>VAT<br>£m | Turnover<br>excluding<br>VAT<br>£m | Operating<br>profit<br>£m | Net<br>operating<br>assets<br>£m | Sales<br>including<br>VAT<br>£m | Turnover<br>excluding<br>VAT<br>£m | Operating<br>profit<br>£m | Net<br>operating<br>assets <sup>‡</sup><br>£m |
| <b>Continuing operations</b>                         |                                 |                                    |                           |                                  |                                 |                                    |                           |   |
| UK   | 21,685                          | 20,052                             | 1,213                     | 7,131                            | 19,884                          | 18,372                             | 1,100                     | 6,348   |
| Rest of Europe                                       | 2,475                           | 2,203                              | 90                        | 1,079                            | 1,970                           | 1,756                              | 70                        | 925   |
| Asia   | 1,494                           | 1,398                              | 29                        | 916                              | 919                             | 860                                | 4                         | 545   |
|  | <u>25,654</u>                   | <u>23,653</u>                      | <u>1,332</u>              |                                  | <u>22,773</u>                   | <u>20,988</u>                      | <u>1,174</u>              |   |
| Goodwill amortisation                                |                                 |                                    | (10)                      |                                  |                                 |                                    | (8)                       |   |
| Operating profit                                     |                                 |                                    | 1,322                     |                                  |                                 |                                    | 1,166                     |   |
| Share of operating profit from joint ventures        |                                 |                                    | 42                        |                                  |                                 |                                    | 21                        |   |
| Net loss on disposal of fixed assets                 |                                 |                                    | (10)                      |                                  |                                 |                                    | (8)                       |   |
| Net interest payable                                 |                                 |                                    | (153)                     |                                  |                                 |                                    | (125)                     |   |
| <b>Profit on ordinary activities before taxation</b> |                                 |                                    | <u>1,201</u>              |                                  |                                 |                                    | <u>1,054</u>              |   |
| Operating margin<br>(prior to goodwill amortisation) |                                 |                                    | 5.6%                      |                                  |                                 |                                    | 5.6%                      |   |
| Capital employed                                     |                                 |                                    |                           | 9,126                            |                                 |                                    |                           | 7,818   |
| Net debt (note 20)                                   |                                 |                                    |                           | (3,560)                          |                                 |                                    |                           | (2,804)                                       |
| <b>Net assets</b>                                    |                                 |                                    |                           | <u>5,566</u>                     |                                 |                                    |                           | <u>5,014</u>                                  |

The analysis of capital employed by geographical area is calculated on net assets excluding net debt. Inter-segmental turnover between the geographical areas of business is not material. Turnover is disclosed by origin. There is no material difference in turnover by destination.

The Group's share of turnover in the joint ventures which is not included in the numbers above is £151m (2001 – £108m).

<sup>‡</sup> Prior year comparatives have been restated due to the adoption of FRS 19, 'Deferred Tax'. See note 1 above.

**NOTE 3 Analysis of operating profit**

|                         | 2002<br>£m | 2001<br>£m |
|-------------------------|------------|------------|
| Turnover excluding VAT  | 23,653     | 20,988     |
| Cost of sales           | (21,866)   | (19,400)   |
| Gross profit            | 1,787      | 1,588      |
| Administration expenses | (465)      | (422)      |
| Operating profit        | 1,322      | 1,166      |

Cost of sales includes distribution costs and store operating costs. Goodwill amortisation and employee profit-sharing are included within administration expenses.

**NOTE 4 Employee profit-sharing**

This represents the amount allocated to the trustees of the profit-sharing scheme and is based on the UK profit after interest, before net loss on disposal of fixed assets and taxation.

**NOTE 5 Profit on ordinary activities before taxation**

|   | 2002<br>£m | 2001<br>£m |
|---|------------|------------|
| Profit on ordinary activities is stated after charging the following: |            |            |
| Depreciation  | 524        | 468        |
| Goodwill amortisation   | 10         | 8          |
| Operating lease costs (a)   | 170        | 177        |
| Auditors' remuneration (b)  | 1          | 1          |
| Employment costs (note 6)   | 2,336      | 2,047      |

(a) Operating lease costs include £33m for hire of plant and machinery (2001 – £34m).

(b) Auditors' remuneration amounted to £0.8m (2001 – £0.8m) and includes £0.1m (2001 – £0.1m) for the company.

The auditors also received £1.2m (2001 – £0.9m) in respect of non-audit services of which £0.4m (2001 – £0.4m) related to overseas operations. These fees were principally in respect of acquisitions and taxation advice.

**NOTE 6 Employment costs**

|   | 2002<br>£m | 2001<br>£m |
|---|------------|------------|
| <b>Employment costs during the year</b> |            |            |
| Wages and salaries                      | 2,103      | 1,831      |
| Social security costs                   | 129        | 118        |
| Other pension costs (note 27)           | 104        | 98         |
|   | 2,336      | 2,047      |

**Number of persons employed**

The average number of employees per week during the year was: UK 187,393 (2001 – 177,527), Rest of Europe 38,108 (2001 – 31,334), Asia 21,873 (2001 – 16,527) and the average number of full-time equivalents was: UK 121,272 (2001 – 113,998), Rest of Europe 32,856 (2001 – 26,376) and Asia 17,666 (2001 – 11,836).

**NOTE 7 Directors' emoluments and interests**

Details of Directors' emoluments and interests are given in the report of the Directors on remuneration on pages 10 to 14.

# notes to the financial statements continued

## NOTE 8 Net interest payable

|   | 2002  |       | 2001  |       |
|---|-------|-------|-------|-------|
|   | £m    | £m    | £m    | £m    |
| Interest receivable and similar income on money market investments and deposits |       | 66    |       | 61    |
| Less interest payable on:   |       |       |       |       |
| Short-term bank loans and overdrafts repayable within five years                | (101) |       | (101) |       |
| Finance charges payable on finance leases                                       | (4)   |       | (6)   |       |
| 4% unsecured deep discount loan stock 2006 (a)                                  | (9)   |       | (9)   |       |
| 4% RPI bonds 2016 (b)   | (15)  |       | (7)   |       |
| 3.322% LPI bonds 2025 (c)   | (4)   |       | –     |       |
| 10¾% bonds 2002   | (19)  |       | (21)  |       |
| 8¾% bonds 2003  | (17)  |       | (17)  |       |
| 6% bonds 2006   | (8)   |       | –     |       |
| 7¼% bonds 2007  | (24)  |       | (24)  |       |
| 6% bonds 2008   | (9)   |       | –     |       |
| 5½% bonds 2009  | (18)  |       | (18)  |       |
| 6½% bonds 2010  | (10)  |       | (4)   |       |
| 6% bonds 2029   | (12)  |       | (12)  |       |
| Medium term notes   | (15)  |       | (1)   |       |
| Interest capitalised  | 63    |       | 52    |       |
| Share of interest of joint ventures and associates                              | (17)  |       | (18)  |       |
|   |       | (219) |       | (186) |
|   |       | (153) |       | (125) |

(a) Interest payable on the 4% unsecured deep discount loan stock 2006 includes £5m (2001 – £4m) of discount amortisation.

(b) Interest payable on the RPI bonds includes £7m (2001 – £3m) of RPI related amortisation.

(c) Interest payable on the LPI bonds 2025 includes £2m (2001 – nil) of RPI related amortisation.

## NOTE 9 Taxation

### (a) Analysis of charge in year

|  | 2002<br>£m | Restated<br>2001<br>£m |
|--|------------|------------------------|
| Current tax:                                       |            |                        |
| UK corporation tax at 30.0% (2001 – 30.0%)         | 348        | 314                    |
| Prior year items                                   | (29)       | (42)                   |
| Overseas taxation                                  | 8          | 10                     |
| Share of joint ventures and associates             | 9          | 1                      |
|  | 336        | 283                    |
| Deferred tax (note 22):                            |            |                        |
| Origination and reversal of timing differences (i) | 35         | 51                     |
| Prior year items                                   | –          | (1)                    |
|  | 35         | 50                     |
| Tax on profit on ordinary activities               | 371        | 333                    |

(i) The total charge for the year of £35m includes a £3m debit to fixed assets.

**NOTE 9 Taxation** continued**(b) Factors affecting the tax charge for the year**

The effective rate of corporation tax for the year of 28.0% (2001 – 26.9%) is lower than the standard rate of corporation tax in the UK of 30.0%. The differences are explained below:

|  | 2002<br>% | Restated<br>2001<br>% |
|--|-----------|-----------------------|
| Standard rate of corporation tax   | 30.0      | 30.0                  |
| Effects of:  |           |                       |
| Expenses not deductible for tax purposes (primarily goodwill amortisation and non-qualifying depreciation) | 3.4       | 3.8                   |
| Capital allowances for the year in excess of depreciation on qualifying assets                             | (2.8)     | (3.1)                 |
| Differences in overseas taxation rates   | (0.4)     | (0.3)                 |
| Losses on property disposals not available for current tax relief  | 0.3       | 0.2                   |
| Prior year items   | (2.4)     | (4.0)                 |
| Other items  | (0.1)     | 0.3                   |
| Effective rate of corporation tax for the year   | 28.0      | 26.9                  |

**(c) Factors that may affect future tax charges**

A number of deferred tax assets have not been recognised on the basis that the likelihood of future economic benefit is not certain.

**NOTE 10 Dividends**

|                  | 2002<br>Pence per share | 2001<br>Pence per share | 2002<br>£m | 2001<br>£m |
|------------------|-------------------------|-------------------------|------------|------------|
| Declared interim | 1.67                    | 1.48                    | 115        | 101        |
| Proposed final   | 3.93                    | 3.50                    | 275        | 239        |
|                  | 5.60                    | 4.98                    | 390        | 340        |

**NOTE 11 Earnings per share and diluted earnings per share**

Earnings per share and diluted earnings per share have been calculated in accordance with FRS 14, 'Earnings per Share'. The standard requires that earnings should be based on the net profit attributable to ordinary shareholders. The calculation for earnings, including and excluding net loss on disposal of fixed assets and goodwill amortisation, is based on the profit for the financial year of £830m (2001 – £722m as restated).

For the purposes of calculating earnings per share, the number of shares is the weighted average number of ordinary shares in issue during the year of 6,887 million (2001 – 6,792 million).

The calculation for diluted earnings per share uses the weighted average number of ordinary shares in issue adjusted by the effects of all dilutive potential ordinary shares. The dilution effect is calculated on the full exercise of all ordinary share options granted by the Group, including performance-based options which the Group considers to have been earned. The calculation compares the difference between the exercise price of exercisable ordinary share options, weighted for the period over which they were outstanding, with the average daily mid-market closing price over the period.

|   | 2002<br>million | 2001<br>million |
|---|-----------------|-----------------|
| Weighted average number of dilutive share options                 | 114             | 134             |
| Weighted average number of shares in issue in the period          | 6,887           | 6,792           |
| Total number of shares for calculating diluted earnings per share | 7,001           | 6,926           |

# notes to the financial statements continued

## NOTE 12 Intangible fixed assets

|                            | Goodwill<br>£m |
|----------------------------|----------------|
| <b>Cost</b>                |                |
| At 24 February 2001        | 174            |
| Additions at cost (a)      | 10             |
| <b>At 23 February 2002</b> | <b>184</b>     |
| <b>Amortisation</b>        |                |
| At 24 February 2001        | 20             |
| Charge for the period      | 10             |
| <b>At 23 February 2002</b> | <b>30</b>      |
| <b>Net carrying value</b>  |                |
| <b>At 23 February 2002</b> | <b>154</b>     |
| At 24 February 2001        | 154            |

(a) Goodwill arising from investments in subsidiaries in the year has been capitalised and amortised over 20 years in accordance with the provisions of FRS 10, 'Goodwill and Intangible Assets'.

Goodwill arising from investments in joint ventures and associates has been capitalised and amortised over 20 years in accordance with the provisions of FRS 9, 'Associates and Joint Ventures' and FRS 10, 'Goodwill and Intangible Assets' and is included in fixed asset investment additions (note 14).

## NOTE 13 Tangible fixed assets

|  | Land and<br>buildings<br>£m | Plant, equipment,<br>fixtures and<br>fittings and<br>motor vehicles<br>£m | Total<br>£m   |
|--|-----------------------------|---|---------------|
| <b>Cost</b>  |                             |   |               |
| At 24 February 2001                                | 9,471                       | 3,212   | 12,683        |
| Currency translation                               | (4)                         | (1)   | (5)           |
| Additions at cost (a)                              | 1,491                       | 536   | 2,027         |
|  | 10,958                      | 3,747   | 14,705        |
| Acquisitions                                       | 8                           | —   | 8             |
| Disposals  | (117)                       | (86)  | (203)         |
| <b>At 23 February 2002</b>                         | <b>10,849</b>               | <b>3,661</b>  | <b>14,510</b> |
| <b>Depreciation</b>                                |                             |   |               |
| At 24 February 2001                                | 1,230                       | 1,873   | 3,103         |
| Charge for period                                  | 208                         | 316   | 524           |
|  | 1,438                       | 2,189   | 3,627         |
| Disposals  | (73)                        | (76)  | (149)         |
| <b>At 23 February 2002</b>                         | <b>1,365</b>                | <b>2,113</b>  | <b>3,478</b>  |
| <b>Net book value (b) (c)</b>                      |                             |   |               |
| <b>At 23 February 2002</b>                         | <b>9,484</b>                | <b>1,548</b>  | <b>11,032</b> |
| At 24 February 2001                                | 8,241                       | 1,339   | 9,580         |
| <b>Capital work in progress included above (d)</b> |                             |   |               |
| <b>At 23 February 2002</b>                         | <b>348</b>                  | <b>73</b>   | <b>421</b>    |
| At 24 February 2001                                | 301                         | 29  | 330           |

**NOTE 13 Tangible fixed assets** continued

(a) Includes £63m in respect of interest capitalised principally relating to land and building assets. The capitalisation rate used to determine the amount of finance costs capitalised during the period was 7.0%.

(b) Net book value includes capitalised interest at 23 February 2002 of £406m (2001 – £354m).

Plant, equipment, fixtures and fittings and motor vehicles subject to finance leases included in net book value are:

|                            | Cost<br>£m | Depreciation<br>£m | Net book<br>value<br>£m |
|----------------------------|------------|--------------------|-------------------------|
| At 24 February 2001        | 315        | 266                | 49                      |
| Movement in the period     | 37         | 22                 | 15                      |
| <b>At 23 February 2002</b> | <b>352</b> | <b>288</b>         | <b>64</b>               |

(c) The net book value of land and buildings comprises:

|                                      | 2002<br>£m   | 2001<br>£m   |
|--------------------------------------|--------------|--------------|
| Freehold                             | 8,492        | 7,200        |
| Long leasehold – 50 years or more    | 505          | 586          |
| Short leasehold – less than 50 years | 487          | 455          |
| <b>At 23 February 2002</b>           | <b>9,484</b> | <b>8,241</b> |

(d) Capital work in progress does not include land.

**NOTE 14 Fixed asset investments**

|   | Group                       |                      |                         |                            | Company                                  |                                      |                             |
|---|-----------------------------|----------------------|-------------------------|----------------------------|--|--------------------------------------|-----------------------------|
|   | Joint<br>ventures (b)<br>£m | Associates (c)<br>£m | Own<br>shares (d)<br>£m | Other<br>investments<br>£m | Share in Group<br>undertakings (a)<br>£m | Loans to Group<br>undertakings<br>£m | Joint<br>ventures (b)<br>£m |
| At 24 February 2001   | 203                         | –                    | 101                     | –                          | 2,774                                    | 3,000                                | 146                         |
| Additions   | 26                          | 16                   | 18                      | 5                          | 506                                      | 2,902                                | 10                          |
| Share of profit<br>of joint ventures and associates         | 20                          | –                    | –                       | –                          | –  | –                                    | –                           |
| Goodwill amortisation                                       | (1)                         | –                    | –                       | –                          | –  | –                                    | –                           |
| Distribution received<br>from joint ventures and associates | (15)                        | –                    | –                       | –                          | –  | –                                    | –                           |
| Disposals   | (1)                         | –                    | (55)                    | –                          | –  | (2,478)                              | –                           |
| <b>At 23 February 2002</b>                                  | <b>232</b>                  | <b>16</b>            | <b>64</b>               | <b>5</b>                   | <b>3,280</b>                             | <b>3,424</b>                         | <b>156</b>                  |

(a) The company's principal operating subsidiary undertakings are:

|                                     | Business             | Share of<br>equity capital | Country of<br>incorporation |
|-------------------------------------|----------------------|----------------------------|-----------------------------|
| Tesco Stores Limited                | Retail               | 100%                       | Registered in England       |
| Tesco Property Holdings Limited     | Property Investment  | 100%                       | Registered in England       |
| Tesco Insurance Limited             | Insurance            | 100%                       | Guernsey                    |
| Tesco Distribution Limited          | Distribution         | 100%                       | Registered in England       |
| Spenn Hill Properties Limited       | Property Development | 100%                       | Registered in England       |
| Tesco Ireland Limited               | Retail               | 100%                       | Republic of Ireland         |
| Global T.H.                         | Retail               | 99%                        | Hungary                     |
| Tesco Polska Sp. z o.o.             | Retail               | 100%                       | Poland                      |
| Tesco Stores ČR a.s.                | Retail               | 100%                       | Czech Republic              |
| Tesco Stores SR a.s.                | Retail               | 100%                       | Slovak Republic             |
| Samsung Tesco Co. Limited           | Retail               | 81%*                       | South Korea                 |
| Ek-Chai Distribution System Co. Ltd | Retail               | 99%                        | Thailand                    |
| Tesco Taiwan Co. Limited            | Retail               | 100%                       | Taiwan, Republic of China   |
| Tesco Stores Hong Kong Limited      | Purchasing           | 100%                       | Hong Kong                   |

All principal operating subsidiary undertakings, none of which are owned directly by Tesco PLC, operate in their country of incorporation.

\* On 25 February 2002, the company acquired an additional 8% share of equity capital, taking the holding to 89%.

# notes to the financial statements continued

## NOTE 14 Fixed asset investments continued

(b) The Group's joint ventures are:

|   | Business                | Share of issued share capital,<br>loan capital and debt securities | Country of incorporation and<br>principal country of operation |
|---|-------------------------|--|--|
| Shopping Centres Limited                | Property Investment     | 50%  | Registered in England  |
| BLT Properties Limited                  | Property Investment     | 50%  | Registered in England  |
| Tesco BL Holdings Limited               | Property Investment     | 50%  | Registered in England  |
| Tesco British Land Property Partnership | Property Investment     | 50%  | Registered in England  |
| Tesco Personal Finance Group Limited    | Personal Finance        | 50%  | Registered in Scotland   |
| Tesco Home Shopping Limited             | Mail Order Retail       | 60%  | Registered in England  |
| iVillage UK Limited                     | Internet                | 50%  | Registered in England  |
| dunnhumby Limited                       | Data Analysts           | 53%  | Registered in England  |
| The Nutri Centre Limited                | Complementary Medicines | 50%  | Registered in England  |
| Taiwan Charn Yang Developments Limited  | Property Investment     | 50%  | Taiwan, Republic of China                                      |
| Retail Property Company Limited         | Property Investment     | 50%  | Thailand   |
| Tesco Card Services Limited             | Personal Finance        | 50%  | Thailand   |

The accounting periods of the joint ventures consolidated in these financial statements, range from 20 December 2001 to 2 March 2002.

|  | 2002<br>£m | 2001<br>£m |
|--|------------|------------|
| The net borrowings of the joint ventures, as at 23 February 2002, were as follows: |            |            |
| Cash and deposits  | 301        | 284        |
| Borrowings falling due within one year   | (46)       | —          |
| Other loans  | (616)      | (577)      |
|  | (361)      | (293)      |

There is no recourse to Group companies in respect of the borrowings of the joint ventures, apart from £12m (2001 – £12m) which has been guaranteed by Tesco PLC (note 30).

(c) The Group's associates are:

|                                | Business            | Share of issued share capital,<br>loan capital and debt securities | Country of incorporation and<br>principal country of operation |
|--------------------------------|---------------------|--|--|
| Broadfields Management Limited | Property Management | 43%  | Registered in England  |
| Clarepharm Limited             | Pharmacy            | 23%  | Registered in England  |
| GroceryWorks Holdings Inc.     | Internet Retailer   | 35%  | United States of America                                       |
| Husmann (Hungary) Kft          | Refrigeration       | 40%  | Hungary  |

(d) The investment in own shares represents 41 million 5p ordinary shares in Tesco PLC (0.6% of called up share capital at 23 February 2002) with a weighted average value of £1.56 each. These shares are held by a qualifying employee share ownership trust (QUEST) in order to satisfy options under savings-related share option schemes which become exercisable over the next few years. The carrying value of £64m (market value £105m) represents the exercise amount receivable in respect of these shares subscribed for by the QUEST at market value. Funding is provided to the QUEST by Tesco Stores Limited, the company's principal operating subsidiary. The QUEST has waived its right to dividends on these shares.

**NOTE 15 Stocks**

|                       | Group      |            | Company    |            |
|-----------------------|------------|------------|------------|------------|
|                       | 2002<br>£m | 2001<br>£m | 2002<br>£m | 2001<br>£m |
| Goods held for resale | 908        | 814        | —          | —          |
| Development property  | 21         | 24         | —          | —          |
|                       | 929        | 838        | —          | —          |

Property disposed of included nil (2001 – £1m) of interest capitalised. Accumulated capitalised interest at 23 February 2002 was £5m (2001 – £5m).

**NOTE 16 Debtors**

|   | Group      |            | Company    |            |
|---|------------|------------|------------|------------|
|   | 2002<br>£m | 2001<br>£m | 2002<br>£m | 2001<br>£m |
| Amounts owed by Group undertakings  | —          | —          | 2,821      | 376        |
| Prepayments and accrued income  | 47         | 18         | 33         | 419        |
| Other debtors   | 339        | 261        | 145        | 34         |
| Amounts owed by undertakings in which Group companies have a participating interest | 68         | 43         | 61         | 45         |
|   | 454        | 322        | 3,060      | 874        |

Included in the above are debtors due after more than one year of £81m (2001 – £62m).

**NOTE 17 Investments**

|  | Group      |            | Company    |            |
|--|------------|------------|------------|------------|
|  | 2002<br>£m | 2001<br>£m | 2002<br>£m | 2001<br>£m |
| Money market deposits  | 225        | 253        | 5          | —          |
| Bonds and certificates of deposit (market value nil, 2001 – £2m) | —          | 2          | —          | 2          |
|  | 225        | 255        | 5          | 2          |

**NOTE 18 Creditors falling due within one year**

|                                    | Group      |            | Company    |            |
|------------------------------------|------------|------------|------------|------------|
|                                    | 2002<br>£m | 2001<br>£m | 2002<br>£m | 2001<br>£m |
| Bank loans and overdrafts (a) (b)  | 1,474      | 1,389      | 1,890      | 1,312      |
| Trade creditors                    | 1,830      | 1,538      | —          | —          |
| Amounts owed to Group undertakings | —          | —          | 2,455      | 876        |
| Corporation tax                    | 259        | 292        | 5          | 26         |
| Other taxation and social security | 52         | 114        | —          | —          |
| Other creditors                    | 732        | 627        | 18         | 55         |
| Accruals and deferred income (c)   | 164        | 159        | 56         | 3          |
| Finance leases (note 23)           | 15         | 24         | —          | —          |
| Dividends                          | 283        | 246        | 283        | 246        |
|                                    | 4,809      | 4,389      | 4,707      | 2,518      |

(a) Bank deposits in subsidiary undertakings of £1,636m (2001 – £847m) have been offset against borrowings in the parent company under a legal right of set-off.

(b) Includes nil (2001 – £12m) secured on various properties.

(c) A gain of £45m, realised in a prior year, on terminated interest rate swaps is being spread over the life of replacement swaps entered into at the same time for similar periods. Accruals and deferred income includes £2m (2001 – £5m) attributable to these realised gains with nil (2001 – £2m) being included in other creditors falling due after more than one year (note 19).

# notes to the financial statements continued

## NOTE 19 Creditors falling due after more than one year

|  | Group      |            | Company    |            |
|--|------------|------------|------------|------------|
|  | 2002<br>£m | 2001<br>£m | 2002<br>£m | 2001<br>£m |
| 4% unsecured deep discount loan stock 2006 (a) | 99         | 94         | 99         | 94         |
| Finance leases (note 23)                       | 14         | 17         | —          | —          |
| 8¾% bonds 2003 (b)                             | —          | 200        | —          | 200        |
| 6% bonds 2006 (c)                              | 150        | —          | 150        | —          |
| 7½% bonds 2007 (d)                             | 325        | 325        | 325        | 325        |
| 6% bonds 2008 (e)                              | 250        | —          | 250        | —          |
| 5½% bonds 2009 (f)                             | 350        | 350        | 350        | 350        |
| 6½% bonds 2010 (g)                             | 150        | 150        | 150        | 150        |
| 4% RPI bonds 2016 (h)                          | 210        | 203        | 210        | 203        |
| 3.322% LPI bonds 2025 (i)                      | 162        | —          | 162        | —          |
| 6% bonds 2029 (j)                              | 200        | 200        | 200        | 200        |
| Medium term notes (k)                          | 476        | 60         | 476        | 60         |
| Other loans (l)                                | 355        | 326        | 237        | 237        |
|  | 2,741      | 1,925      | 2,609      | 1,819      |
| Accruals and deferred income (note 18)         | —          | 2          | —          | —          |
|  | 2,741      | 1,927      | 2,609      | 1,819      |

(a) The 4% unsecured deep discount loan stock is redeemable at a par value of £125m in 2006.

(b) The 8¾% bonds are redeemable at a par value of £200m in 2003.

(c) The 6% bonds are redeemable at a par value of £150m in 2006.

(d) The 7½% bonds are redeemable at a par value of £325m in 2007.

(e) The 6% bonds are redeemable at a par value of £250m in 2008.

(f) The 5½% bonds are redeemable at a par value of £350m in 2009.

(g) The 6½% bonds are redeemable at a par value of £150m in 2010.

(h) The 4% RPI bonds are redeemable at a par value of £210m, indexed for increases in the RPI over the life of the bond, in 2016.

(i) The 3.322% LPI bonds are redeemable at a par value of £162m, indexed for increases in the RPI over the life of the bond, in 2025. The maximum indexation of the principal in any one year is 5%, with a minimum of 0%.

(j) The 6% bonds are redeemable at a par value of £200m in 2029.

(k) The medium term notes are of various maturities and include foreign currency and sterling denominated notes swapped into floating rate sterling. This includes a 50bn Yen 2006 issue.

(l) Various bank loans maturing 2005.

**NOTE 20 Net debt**

|   |                      | Group      |            | Company    |            |
|---|----------------------|------------|------------|------------|------------|
|   |                      | 2002<br>£m | 2001<br>£m | 2002<br>£m | 2001<br>£m |
| Due within one year:                                | Bank and other loans | 1,474      | 1,389      | 1,890      | 1,312      |
|   | Finance leases       | 15         | 24         | –          | –          |
| Due within one to two years:                        | Bank and other loans | 15         | 207        | 15         | 207        |
|   | Finance leases       | 9          | 11         | –          | –          |
| Due within two to five years:                       | Bank and other loans | 1,059      | 284        | 941        | 284        |
|   | Finance leases       | 5          | 6          | –          | –          |
| Due otherwise than by instalments after five years: | Bank and other loans | 1,653      | 1,417      | 1,653      | 1,328      |
| Gross debt  |                      | 4,230      | 3,338      | 4,499      | 3,131      |
| Less: Cash at bank and in hand                      |                      | 445        | 279        | –          | –          |
| Money market investments and deposits               |                      | 225        | 255        | 5          | 2          |
| Net debt  |                      | 3,560      | 2,804      | 4,494      | 3,129      |

**NOTE 21 Financial instruments**

An explanation of the objectives and policies for holding and issuing financial instruments is set out in the operating and financial review on pages 2 to 4. Other than where these items have been included in the currency risk disclosures, short-term debtors and creditors have been excluded from the following analysis.

**Analysis of interest rate exposure and currency of financial liabilities**

The interest rate exposure and currency profile of the financial liabilities of the Group at 23 February 2002 after taking into account the effect of interest rate and currency swaps were:

|                   | 2002                            |                              |             | 2001                            |                              |             |
|-------------------|---------------------------------|------------------------------|-------------|---------------------------------|------------------------------|-------------|
|                   | Floating rate liabilities<br>£m | Fixed rate liabilities<br>£m | Total<br>£m | Floating rate liabilities<br>£m | Fixed rate liabilities<br>£m | Total<br>£m |
| <b>Currency</b>   |                                 |                              |             |                                 |                              |             |
| Sterling          | 1,358                           | 1,508                        | 2,866       | 1,311                           | 1,159                        | 2,470       |
| Euro              | 116                             | 147                          | 263         | 16                              | 152                          | 168         |
| Thai Baht         | 394                             | –                            | 394         | 323                             | –                            | 323         |
| Korean Won        | 388                             | –                            | 388         | 89                              | –                            | 89          |
| Other             | 319                             | –                            | 319         | 288                             | –                            | 288         |
| Gross liabilities | 2,575                           | 1,655                        | 4,230       | 2,027                           | 1,311                        | 3,338       |

|                  | 2002   |  | 2001   |  |
|------------------|--|--|--|--|
|                  | Weighted average interest rate<br>23 Feb 2002<br>% | Weighted average time for which rate is fixed<br>Years | Weighted average interest rate<br>24 Feb 2001<br>% | Weighted average time for which rate is fixed<br>Years |
| <b>Currency</b>  |  |  |  |  |
| Sterling         | 6.4  | 9  | 6.5  | 9  |
| Euro             | 5.7  | 2  | 5.7  | 2  |
| Weighted average | 6.4  | 9  | 6.5  | 9  |

Floating rate liabilities bear interest at rates based on relevant national LIBOR equivalents. The interest rate profile of the Group has been further managed by the purchase of interest rate caps with an aggregate notional principal of £100m (2001 – £100m), an average strike price of 8.3% and a half year maturity. The current value of these contracts, if realised, is nil (2001 – nil). Forward start swaps were outstanding at the year end, fixing the interest cost at 6.3% on £300m of debt for three years from October 2002 (2001 – £685m). Retail Price Index funding of £210m (2001 – £203m), maturing 2016, is outstanding and has been classified as fixed rate debt. The interest rate payable on this debt is 4.0% and the principal is linked to the Retail Price Index. Limited Price Index funding of £162m, maturing 2025, was issued during the year and has been classified as fixed rate debt. The interest payable on this debt is 3.322% and the principal is linked to the Retail Price Index. The maximum indexation of the principal in any one year is 5.0% and the minimum is 0.0%.

# notes to the financial statements continued

## NOTE 21 Financial instruments continued

### Analysis of interest rate exposure and currency of financial assets

The interest rate exposure and currency profile of the financial assets of the Group at 23 February 2002 were:

|                        | 2002                           |                           |             |             | 2001                           |                           |             |             |
|------------------------|--------------------------------|---------------------------|-------------|-------------|--------------------------------|---------------------------|-------------|-------------|
|                        | Cash at bank and in hand<br>£m | Short-term deposits<br>£m | Other<br>£m | Total<br>£m | Cash at bank and in hand<br>£m | Short-term deposits<br>£m | Other<br>£m | Total<br>£m |
| Sterling               | 151                            | 50                        | 68          | 269         | 94                             | 22                        | 43          | 159         |
| Other                  | 294                            | 175                       | —           | 469         | 185                            | 233                       | —           | 418         |
| Total financial assets | 445                            | 225                       | 68          | 738         | 279                            | 255                       | 43          | 577         |

Other financial assets are in respect of amounts owed by undertakings in which the company has a participating interest, which attract a rate of interest of 5.0% (2001 – 6.7%). Surplus funds are invested in accordance with approved limits on security and liquidity and bear rates of interest based on relevant LIBOR equivalents. Cash at bank and in hand includes non-interest bearing cash and cash in transit.

### Borrowing facilities

The Group has the following undrawn committed facilities available at 23 February 2002 in respect of which all conditions precedent had been met at that date:

|                                    | 2002<br>£m | 2001<br>£m |
|------------------------------------|------------|------------|
| Expiring between one and two years | 733        | 330        |
| Expiring in more than two years    | 303        | 550        |
|                                    | 1,036      | 880        |

All facilities incur commitment fees at market rates and would provide funding at floating rates.

### Currency exposures

Within the Group, the principal differences on exchange arising which are taken to the profit and loss account relate to purchases made by Group companies in currencies other than their reporting currencies. After taking account of forward currency purchases used to hedge these transactions, there were no significant balances on these exposures at year end. Also, rolling hedges of up to 18 months duration are maintained against the value of investments in, and long-term intercompany loans to, overseas subsidiaries and, to the extent permitted in SSAP 20, differences on exchange are taken to the statement of total recognised gains and losses.

### Fair values of financial assets and financial liabilities

|  | 2002             |                  | 2001             |                  |
|--|------------------|------------------|------------------|------------------|
|  | Book value<br>£m | Fair value<br>£m | Book value<br>£m | Fair value<br>£m |
| <b>Primary financial instruments held or issued to finance the Group's operations:</b>         |                  |                  |                  |                  |
| Short-term borrowings  | (1,489)          | (1,496)          | (1,413)          | (1,420)          |
| Long-term borrowings   | (2,741)          | (2,804)          | (1,925)          | (1,974)          |
| Short-term deposits  | 225              | 225              | 255              | 255              |
| Cash at bank and in hand   | 445              | 445              | 279              | 279              |
| <b>Derivative financial instruments held to manage the interest rate and currency profile:</b> |                  |                  |                  |                  |
| Interest rate swaps and similar instruments  | —                | (18)             | —                | 12               |
| Forward foreign currency contracts   | —                | 1                | (12)             | (18)             |
| Swap profit crystallisation  | (2)              | (2)              | (7)              | (7)              |
|  | (3,562)          | (3,649)          | (2,823)          | (2,873)          |

Other significant financial instruments outstanding at the year end are £247m (2001 – £220m) nominal value forward foreign exchange contracts hedging the cost of foreign currency denominated purchases. On a mark-to-market basis, these contracts show a gain of £1m (2001 – £6m loss). The fair values of interest rate swaps, forward foreign currency contracts and long-term sterling denominated fixed rate debt have been determined by reference to prices available from the markets on which the instruments are traded. The fair values of all other items have been calculated by discounting expected future cash flows at prevailing interest rates.

**NOTE 21 Financial instruments** continued**Hedges**

As explained in the operating and financial review on pages 2 to 4, the Group hedges exposures to interest rate and currency risk. The table below shows the amount of such gains and losses which have been included in the profit and loss account for the year and those gains and losses which are expected to be included in next year's or later profit and loss accounts.

All the gains and losses on the hedging instruments are expected to be matched by losses and gains on the hedged transactions or positions.

|   | Unrecognised |              | Total net<br>gains/(losses)<br>£m | Deferred    |              | Total net<br>gains/(losses)<br>£m |
|---|--------------|--------------|-----------------------------------|-------------|--------------|-----------------------------------|
|   | Gains<br>£m  | Losses<br>£m |                                   | Gains<br>£m | Losses<br>£m |                                   |
| At 24 February 2001   | 41           | (35)         | 6                                 | 7           | —            | 7                                 |
| Arising in previous years and recognised in the year ended 23 February 2002 | (10)         | 12           | 2                                 | (5)         | —            | (5)                               |
| Arising in the period to be recognised in future years                      | 38           | (63)         | (25)                              | —           | —            | —                                 |
| At 23 February 2002   | 69           | (86)         | (17)                              | 2           | —            | 2                                 |
| Expected to be recognised in the year ended 22 February 2003                | (17)         | 18           | 1                                 | (2)         | —            | (2)                               |

**NOTE 22 Provisions for liabilities and charges**

|                            | Restated<br>Deferred taxation<br>£m |
|----------------------------|-------------------------------------|
| At 24 February 2001        | 402                                 |
| Amount charged in the year | 38                                  |
| <b>At 23 February 2002</b> | <b>440</b>                          |

|   | Restated<br>Amount provided |            |
|---|-----------------------------|------------|
|   | 2002<br>£m                  | 2001<br>£m |
| <b>Deferred taxation</b>                    |                             |            |
| Excess capital allowances over depreciation | 432                         | 396        |
| Short-term timing differences               | 8                           | 6          |
|   | <b>440</b>                  | <b>402</b> |

**NOTE 23 Leasing commitments****Finance leases**

|   | £m         |            |
|---|------------|------------|
| The future minimum finance lease payments to which the Group was committed at 23 February 2002 and which have been guaranteed by Tesco PLC are: |            |            |
| Gross rental obligations  |            | 32         |
| Less: finance charges allocated to future periods   |            | (3)        |
|   |            | <b>29</b>  |
|   |            |            |
|   | 2002<br>£m | 2001<br>£m |
| Net amounts payable are:  |            |            |
| Within one year   | 15         | 24         |
| Between two and five years  | 14         | 17         |
|   | <b>29</b>  | <b>41</b>  |

# notes to the financial statements continued

## NOTE 23 Leasing commitments continued

### Operating leases

|   | Land and buildings |            | Other      |            |
|---|--------------------|------------|------------|------------|
|   | 2002<br>£m         | 2001<br>£m | 2002<br>£m | 2001<br>£m |
| Group commitments during the 52 weeks to 22 February 2003, in terms of lease agreements expiring, are as follows: |                    |            |            |            |
| Within one year   | 2                  | 3          | 3          | 1          |
| Between two and five years  | 2                  | 12         | 29         | 23         |
| After five years  | 117                | 131        | 7          | 9          |
|   | 121                | 146        | 39         | 33         |

## NOTE 24 Called up share capital

|   | Ordinary shares of 5p each |            |
|---|----------------------------|------------|
|   | Number                     | £m         |
| Authorised at 24 February 2001 and 23 February 2002 | 9,200,000,000              | 460        |
| Allotted, issued and fully paid:                    |                            |            |
| Issued at 24 February 2001                          | 6,932,225,203              | 347        |
| Scrip dividend election                             | 22,148,327                 | 1          |
| Share options                                       | 39,906,181                 | 2          |
| <b>Issued at 23 February 2002</b>                   | <b>6,994,279,711</b>       | <b>350</b> |

During the year, 62.1 million shares were issued for an aggregate consideration of £139m, which comprised £55m for scrip dividend and £84m for share options.

Between 23 February 2002 and 9 April 2002, options on 2,574,637 ordinary shares and 2,659,535 ordinary shares have been exercised under the terms of the savings-related share option scheme (1981) and the executive share option schemes (1984, 1994 and 1996) respectively.

As at 23 February 2002 the Directors were authorised to purchase up to a maximum in aggregate of 699 million ordinary shares.

## NOTE 25 Reserves

|   | Group        |                        | Company      |              |
|---|--------------|------------------------|--------------|--------------|
|   | 2002<br>£m   | Restated<br>2001<br>£m | 2002<br>£m   | 2001<br>£m   |
| <b>Share premium account</b>                    |              |                        |              |              |
| At 24 February 2001                             | 1,870        | 1,650                  | 1,870        | 1,650        |
| Premium on issue of shares less costs           | 80           | 169                    | 80           | 169          |
| Scrip dividend election                         | 54           | 51                     | 54           | 51           |
| <b>At 23 February 2002</b>                      | <b>2,004</b> | <b>1,870</b>           | <b>2,004</b> | <b>1,870</b> |
| <b>Other reserves</b>                           |              |                        |              |              |
| At 23 February 2002 and 24 February 2001        | 40           | 40                     | —            | —            |
| <b>Profit and loss account</b>                  |              |                        |              |              |
| At 24 February 2001 as previously reported      | 3,099        | 2,738                  |              |              |
| Prior year adjustment (note 1)                  | (378)        | (333)                  |              |              |
| At 24 February 2001 as restated                 | 2,721        | 2,405                  | 242          | 520          |
| Gain/(loss) on foreign currency net investments | 12           | (2)                    | 2            | (4)          |
| Issue of shares                                 | (37)         | (64)                   | —            | —            |
| Retained profit/(loss) for the financial year   | 440          | 382                    | 11           | (274)        |
| <b>At 23 February 2002</b>                      | <b>3,136</b> | <b>2,721</b>           | <b>255</b>   | <b>242</b>   |

**NOTE 25 Reserves** continued

Other reserves comprise a merger reserve arising on the acquisition of Hillards plc in 1987.

In accordance with section 230 of the Companies Act 1985 a profit and loss account for Tesco PLC, whose result for the year is shown above, has not been presented in these financial statements.

The cumulative goodwill written off against the reserves of the Group as at 23 February 2002 amounted to £718m (2001 – £718m). During the year, the qualifying employee share ownership trust (QUEST) subscribed for 51 million (2001 – 50 million) shares from the company. The amount of £37m (2001 – £64m) shown above represents contributions to the QUEST from subsidiary undertakings.

**NOTE 26 Share options****Company schemes**

The company had six principal share option schemes in operation during the year:

- i The savings-related share option scheme (1981) permits the grant to employees of options in respect of ordinary shares linked to a building society/bank save-as-you-earn contract for a term of three or five years with contributions from employees of an amount between £5 and £250 per month. Options are capable of being exercised at the end of the three and five year period at a subscription price not less than 80% of the middle market quotation of an ordinary share immediately prior to the date of grant.
- ii The Irish savings-related share option scheme (2000) permits the grant to Irish employees of options in respect of ordinary shares linked to a building society/bank save-as-you-earn contract for a term of three or five years with contributions from employees of an amount between €12.70 and €317.43 per month. Options are capable of being exercised at the end of the three and five year period at a subscription price not less than 75% of the middle market quotation of an ordinary share immediately prior to the date of grant.
- iii The executive share option scheme (1984) permitted the grant of options in respect of ordinary shares to selected executives. The scheme expired after ten years on 9 November 1994. Options were generally exercisable between three and ten years from the date of grant at a subscription price determined by the Board but not less than the middle market quotation within the period of 30 days prior to the date of grant. Some options have been granted at a discount of 15% of the standard option price but the option holder may take advantage of that discount only if, in accordance with investor protection ABI guidelines, certain targets related to earnings per share are achieved.
- iv The executive share option scheme (1994) was adopted on 17 October 1994. The principal difference between this scheme and the previous scheme is that the exercise of options will normally be conditional upon the achievement of a specified performance target related to the annual percentage growth in earnings per share over any three year period. There will be no discounted options granted under this scheme.
- v The unapproved executive share option scheme (1996) was adopted on 7 June 1996. This scheme was introduced following legislative changes which limited the number of options which could be granted under the previous scheme. As with the previous scheme, the exercise of options will normally be conditional upon the achievement of a specified performance target related to the annual percentage growth in earnings per share over any three year period. There will be no discounted options granted under this scheme.
- vi The international executive share option scheme was adopted on 20 May 1994. This scheme permits the grant to selected non-UK executives of options to acquire ordinary shares on substantially the same basis as their UK counterparts. Options are normally exercisable between three and ten years from their grant at a price of not less than the average of the middle market quotations for the ordinary shares for the three dealing days immediately preceding their grant and will normally be conditional on the achievement of a specified performance target determined by the Remuneration Committee when the options are granted. There will be no discounted options granted under this scheme.

The company has granted outstanding options in connection with the six schemes as follows:

**Savings-related share option scheme (1981)**

| Date of grant   | Number of executives and employees | Shares under option 23 Feb 2002 | Subscription price (pence) |
|-----------------|------------------------------------|---------------------------------|----------------------------|
| 31 October 1996 | 892                                | 2,236,533                       | 83.0                       |
| 30 October 1997 | 11,772                             | 22,540,972                      | 121.7                      |
| 29 October 1998 | 19,516                             | 33,843,166                      | 136.0                      |
| 28 October 1999 | 44,835                             | 39,919,911                      | 151.0                      |
| 26 October 2000 | 60,287                             | 43,648,339                      | 198.0                      |
| 8 November 2001 | 63,283                             | 47,608,481                      | 198.0                      |

# notes to the financial statements continued

## NOTE 26 Share options continued

### Irish savings-related share option scheme (2000)

| Date of grant   | Number of executives and employees | Shares under option 23 Feb 2002 | Subscription price (pence) |
|-----------------|------------------------------------|---------------------------------|----------------------------|
| 2 June 2000     | 1,911                              | 1,941,896                       | 163.0                      |
| 26 October 2000 | 872                                | 661,585                         | 198.0                      |
| 8 November 2001 | 777                                | 648,573                         | 198.0                      |

Tesco PLC has taken advantage of the exemptions applicable to Inland Revenue approved SAYE share option schemes and equivalent overseas schemes under Urgent Issues Task Force Abstract 17 (revised 2000), 'Employee Share Schemes'.

### Executive share option scheme (1984)

| Date of grant     | Number of executives | Shares under option 23 Feb 2002 | Subscription price (pence) |
|-------------------|----------------------|---------------------------------|----------------------------|
| 29 May 1992       | 16                   | 630,710                         | 92.3                       |
| 29 October 1992   | 1                    | 62,211                          | 72.3                       |
| 27 May 1993       | 1                    | 51,150                          | 72.3                       |
| 10 June 1994      | 48                   | 1,349,271                       | 70.0                       |
| 12 August 1994    | 1                    | 471,372                         | 81.0                       |
| 29 September 1994 | 2                    | 42,000                          | 77.3                       |

### Executive share option scheme (1994)

| Date of grant   | Number of executives | Shares under option 23 Feb 2002 | Subscription price (pence) |
|-----------------|----------------------|---------------------------------|----------------------------|
| 27 April 1995   | 5                    | 638,625                         | 90.3                       |
| 13 October 1995 | 104                  | 2,505,601                       | 104.0                      |
| 26 June 2000    | 1,323                | 11,290,700                      | 205.0                      |
| 26 April 2001   | 1,270                | 8,028,058                       | 247.0                      |

### Executive share option scheme (1996)

| Date of grant     | Number of executives | Shares under option 23 Feb 2002 | Subscription price (pence) |
|-------------------|----------------------|---------------------------------|----------------------------|
| 3 July 1996       | 4                    | 888,903                         | 98.3                       |
| 23 September 1996 | 148                  | 3,977,516                       | 99.7                       |
| 17 April 1997     | 291                  | 5,083,198                       | 117.7                      |
| 7 October 1997    | 14                   | 2,383,434                       | 151.7                      |
| 21 May 1998       | 756                  | 13,279,656                      | 176.7                      |
| 30 September 1998 | 25                   | 1,167,566                       | 164.0                      |
| 28 January 1999   | 1,022                | 17,027,986                      | 178.0                      |
| 24 May 1999       | 7                    | 823,247                         | 179.4                      |
| 9 November 1999   | 35                   | 2,000,471                       | 184.0                      |
| 30 November 1999  | 8                    | 1,098,962                       | 173.0                      |
| 20 April 2000     | 28                   | 1,893,045                       | 209.5                      |
| 26 June 2000      | 313                  | 9,600,657                       | 205.0                      |
| 26 April 2001     | 1,199                | 16,380,089                      | 247.0                      |

### International executive share option scheme (1994)

| Date of grant   | Number of executives | Shares under option 23 Feb 2002 | Subscription price (pence) |
|-----------------|----------------------|---------------------------------|----------------------------|
| 7 October 1997  | 62                   | 1,109,190                       | 151.7                      |
| 21 May 1998     | 178                  | 1,781,000                       | 176.7                      |
| 28 January 1999 | 297                  | 3,116,500                       | 178.0                      |
| 24 May 1999     | 18                   | 520,746                         | 179.4                      |
| 26 June 2000    | 400                  | 4,926,406                       | 205.0                      |
| 26 April 2001   | 649                  | 4,190,614                       | 247.0                      |

**NOTE 27 Pensions**

The Group has continued to account for pensions in accordance with SSAP 24 and the disclosures in (a) are those required by that standard. FRS 17, 'Retirement Benefits', was issued in November 2000 but will not be fully mandatory for the Group until the year ended 28 February 2004. Prior to this, transitional disclosures are required from the current year. These disclosures, to the extent not given in (a), are set out in (b).

**(a) Pension commitments**

The Group operates a funded defined benefit pension scheme for employees in the UK, the assets of which are held as a segregated fund and administered by trustees. The total cost of the scheme to the Group was £85m (2001 – £71m).

An independent actuary, using the projected unit method, carried out the latest actuarial assessment of the scheme at 5 April 1999. The assumptions that have the most significant effect on the results of the valuation are those relating to the rate of return on investments and the rate of increase in salaries and pensions.

The key assumptions made were a rate of return on investments of 7.25%, a rate of increase in salaries of 4.50% and a rate of increase in pensions of 2.75%.

At the date of the latest actuarial valuation, the market value of the scheme's assets was £1,297m and the actuarial value of these assets represented 96% of the benefits that had accrued to members, after allowing for expected future increases in earnings. The actuarial shortfall of £53m will be met via increased contributions over a period of 11 years, being the expected average remaining service lifetime of employed members. The next actuarial valuation is due at 31 March 2002.

Until 7 October 2001, the Group also operated a defined contribution scheme for some employees which was introduced on 6 April 1988. The assets of the scheme are held separately from those of the Group, being invested with an insurance company. The pension cost represents contributions payable by the Group to the insurance company and amounted to £12m (2000 – £20m). There were no material amounts outstanding to the insurance company at the year end. Members of the scheme as at 7 October 2001 moved to the defined benefit scheme for future benefit accrual.

The Group operates a number of pension schemes worldwide, some of which are defined contribution schemes. The contributions payable for non-UK schemes of £7m (2001 – £7m) have been fully expensed against profits in the current year. A defined benefit scheme operates in the Republic of Ireland. At the latest actuarial valuation at 1 April 2001, the market value of the scheme's assets was £55m and the actuarial value of these assets represented 123% of the benefits that had accrued to members, after allowing for expected future increases in earnings.

**(b) FRS 17, 'Retirement Benefits'**

The valuations used for FRS 17 disclosures have been based on the most recent actuarial valuations and updated by Watson Wyatt Partners to take account of the requirements of FRS 17 in order to assess the liabilities of the schemes at 23 February 2002. Scheme assets are stated at their market value at 23 February 2002. Buck Consultants (Ireland) Limited have updated the most recent Republic of Ireland valuation. The liabilities relating to post-retirement healthcare benefits (note 28) have also been determined in accordance with FRS 17.

The major assumptions, on a weighted average basis, used by the actuaries were salary increases of 3.6% per annum, price inflation of 2.3%, an increase of 2.3% per annum for pensions in payment and for deferred pensioners and a discount rate of 5.8%.

# notes to the financial statements continued

## NOTE 27 Pensions continued

The assets in the schemes and the expected rates of return at 23 February 2002 were:

|  | Long-term<br>rate of<br>expected return | Market<br>value<br>£m |
|--|---|-----------------------|
| Equities   | 7.7%                                    | 1,002                 |
| Bonds  | 5.8%                                    | 433                   |
| Property   | 6.4%                                    | 91                    |
| Other  | 4.4%                                    | 48                    |
| Total market value of assets                               |   | 1,574                 |
| Present value of scheme liabilities                        |   | (1,758)               |
| Deficit in the scheme                                      |   | (184)                 |
| Related deferred tax asset – full provision basis (FRS 19) |   | 57                    |
| Net pension liability                                      |   | (127)                 |
| <b>Group net assets</b>                                    |   |                       |
| Net assets excluding pension liability                     |   | 5,566                 |
| Pension liability  |   | (127)                 |
| Net assets including pension liability                     |   | 5,439                 |
| <b>Group reserves</b>                                      |   |                       |
| Profit and loss reserve excluding pension liability        |   | 3,136                 |
| Pension liability  |   | (127)                 |
| Profit and loss reserve including pension liability        |   | 3,009                 |

Had the company adopted FRS 17 in full for the year ended 23 February 2002, the profit and loss charge is not expected to have been materially different from the current cost under SSAP 24 shown above.

## NOTE 28 Post-retirement benefits other than pensions

The company operates a scheme offering post-retirement healthcare benefits. The cost of providing for these benefits has been accounted for on a basis similar to that used for defined benefit pension schemes.

The liability as at 23 February 2002 of £6.9m, which was determined in accordance with the advice of qualified actuaries, is being spread forward over the service lives of relevant employees and £0.3m (2001 – £1.0m) has been charged to the profit and loss account. An accrual of £5.3m (2001 – £5.0m) is being carried in the balance sheet. It is expected that payments will be tax deductible, at the company's tax rate, when made.

## NOTE 29 Capital commitments

At 23 February 2002 there were commitments for capital expenditure contracted for but not provided of £674m (2001 – £725m), principally relating to the overseas store development programme.

## NOTE 30 Contingent liabilities

Certain bank loans and overdraft facilities of joint ventures have been guaranteed by Tesco PLC. At 23 February 2002, the amounts outstanding on these facilities were £12m (2001 – £12m).

The company has irrevocably guaranteed the liabilities as defined in Section 5(c) of the Republic of Ireland (Amendment Act) 1986 of various subsidiary undertakings incorporated in the Republic of Ireland.

**NOTE 31 Related party transactions**

During the year there were no material transactions or amounts owed or owing with any of the Group's key management or members of their close family.

During the year the Group traded with its 12 joint ventures: Shopping Centres Limited, BLT Properties Limited, Tesco BL Holdings Limited, Tesco British Land Property Partnership, Tesco Personal Finance Group Limited, Tesco Home Shopping Limited, iVillage UK Limited, dunnhumby Limited, The Nutri Centre Limited, Taiwan ChamYang Developments Limited, Retail Property Company Limited and Tesco Card Services Limited. During the year the Group also traded with its four associates: Broadfields Property Management Limited, Clarepharm Limited, GroceryWorks Holdings Inc. and Hussman (Hungary) Kft. The main transactions during the year were:

- i Equity funding of £26m (2001 – £34m) in joint ventures and £16m (2001 – nil) in associates.
- ii The Group made loans to joint ventures of £27m (2001 – £16m), and has been repaid loans by joint ventures of £2m (2001 – £10m). Joint ventures have loaned the Group nil (2001 – £2m). The Group has outstanding loan balances due from joint ventures of £68m (2001 – £43m) and outstanding loan balances due to joint ventures of £2m (2001 – £2m) at 23 February 2002.
- iii The Group made purchases of £43m (2001 – £36m) from joint ventures and associates.
- iv The Group has charged joint ventures an amount totalling £26m (2001 – £21m) in respect of services, loan interest and assets transferred, of which £3m (2001 – £2m) was outstanding at 23 February 2002. At the prior year end an amount of £1m relating to group relief was outstanding (2002 – nil).
- v In the prior year, the Group sold a property to BLT Properties Limited for £14m and acquired a property from BLT Properties Limited for £15m. There were no transactions of this nature in the current year.

**NOTE 32 Reconciliation of operating profit to net cash inflow from operating activities**

|   | 2002<br>£m | 2001<br>£m |
|---|------------|------------|
| Operating profit                          | 1,322      | 1,166      |
| Depreciation and goodwill amortisation    | 534        | 476        |
| Increase in goods held for resale         | (93)       | (174)      |
| Decrease in development property          | 4          | 82         |
| Increase in debtors                       | (88)       | (72)       |
| Increase in trade creditors               | 292        | 287        |
| Increase in other creditors               | 67         | 172        |
| Decrease in working capital (a)           | 182        | 295        |
| Net cash inflow from operating activities | 2,038      | 1,937      |

(a) The decrease in working capital includes the impact of translating foreign currency working capital movements at average exchange rates rather than year end exchange rates.

**NOTE 33 Analysis of changes in net debt**

|                                       | At 24 Feb<br>2001<br>£m | Cash flow<br>£m | Other non-<br>cash changes<br>£m | Exchange<br>movements<br>£m | At 23 Feb<br>2002<br>£m |
|---------------------------------------|-------------------------|-----------------|----------------------------------|-----------------------------|-------------------------|
| Cash at bank and in hand              | 279                     | 163             | –                                | 3                           | 445                     |
| Overdrafts                            | (8)                     | 8               | –                                | –                           | –                       |
|                                       | 271                     | 171             | –                                | 3                           | 445                     |
| Money market investments and deposits | 255                     | (27)            | –                                | (3)                         | 225                     |
| Bank and other loans                  | (1,381)                 | 105             | (200)                            | 2                           | (1,474)                 |
| Finance leases                        | (24)                    | 24              | (15)                             | –                           | (15)                    |
| Debt due within one year              | (1,405)                 | 129             | (215)                            | 2                           | (1,489)                 |
| Bank and other loans                  | (1,908)                 | (1,021)         | 186                              | 16                          | (2,727)                 |
| Finance leases                        | (17)                    | –               | 3                                | –                           | (14)                    |
| Debt due after one year               | (1,925)                 | (1,021)         | 189                              | 16                          | (2,741)                 |
|                                       | (2,804)                 | (748)           | (26)                             | 18                          | (3,560)                 |

# five year record

| Year ended February  | 1998 <sup>1</sup> | 1999       | 2000       | 2001<br>Restated | 2002         |
|--|-------------------|------------|------------|------------------|--------------|
| <b>Financial statistics £m</b>                               |                   |            |            |                  |              |
| <b>Group sales</b>   | 17,779            | 18,546     | 20,358     | 22,773           | 25,654       |
| <b>Turnover excluding VAT</b>                                |                   |            |            |                  |              |
| UK   | 14,971            | 15,835     | 16,958     | 18,372           | 20,052       |
| Rest of Europe   | 1,481             | 1,167      | 1,374      | 1,756            | 2,203        |
| Asia   | —                 | 156        | 464        | 860              | 1,398        |
|  | 16,452            | 17,158     | 18,796     | 20,988           | 23,653       |
| <b>Underlying operating profit<sup>2</sup></b>               |                   |            |            |                  |              |
| UK   | 875               | 919        | 993        | 1,100            | 1,213        |
| Rest of Europe   | 37                | 48         | 51         | 70               | 90           |
| Asia   | —                 | (2)        | (1)        | 4                | 29           |
|  | 912               | 965        | 1,043      | 1,174            | 1,332        |
| <b>Operating margin<sup>2</sup></b>                          |                   |            |            |                  |              |
| UK   | 5.8%              | 5.8%       | 5.9%       | 6.0%             | 6.0%         |
| Rest of Europe   | 2.5%              | 4.1%       | 3.7%       | 4.0%             | 4.1%         |
| Asia   | —                 | (1.3)%     | (0.2)%     | 0.5%             | 2.1%         |
| Total Group  | 5.5%              | 5.6%       | 5.5%       | 5.6%             | 5.6%         |
| Share of profit/(loss) from joint ventures and associates    | (6)               | 6          | 11         | 21               | 42           |
| Net interest payable   | (74)              | (90)       | (99)       | (125)            | (153)        |
| <b>Underlying pre-tax profit<sup>3</sup></b>                 | <b>832</b>        | <b>881</b> | <b>955</b> | <b>1,070</b>     | <b>1,221</b> |
| Ireland integration costs                                    | (63)              | (26)       | (6)        | —                | —            |
| Goodwill amortisation  | —                 | (5)        | (7)        | (8)              | (10)         |
| Net loss on disposal of discontinued operations <sup>4</sup> | (8)               | —          | —          | —                | —            |
| Net loss on disposal of fixed assets                         | (1)               | (8)        | (9)        | (8)              | (10)         |
| Profit on ordinary activities before taxation                | 760               | 842        | 933        | 1,054            | 1,201        |
| Taxation <sup>13</sup>                                       | (228)             | (237)      | (259)      | (333)            | (371)        |
| Minority interests   | —                 | 1          | —          | 1                | —            |
| <b>Profit for the financial year<sup>13</sup></b>            | <b>532</b>        | <b>606</b> | <b>674</b> | <b>722</b>       | <b>830</b>   |
| Group enterprise value <sup>5</sup>                          | 12,556            | 13,528     | 13,591     | 21,590           | 21,290       |
| Adjusted diluted earnings per share <sup>3/13</sup>          | 8.84p             | 9.37p      | 10.18p     | 10.66p           | 12.14p       |
| Adjusted earnings per share <sup>3/13</sup>                  | 9.05p             | 9.59p      | 10.36p     | 10.87p           | 12.33p       |
| Dividend per share   | 3.87p             | 4.12p      | 4.48p      | 4.98p            | 5.60p        |
| Return on shareholders' funds <sup>6/13</sup>                | 21.3%             | 21.3%      | 20.9%      | 22.7%            | 23.2%        |
| Return on capital employed <sup>7/13</sup>                   | 18.7%             | 17.2%      | 16.1%      | 16.6%            | 16.1%        |
| <b>Group statistics</b>                                      |                   |            |            |                  |              |
| Number of stores   | 781               | 821        | 845        | 907              | 979          |
| Total sales area – 000 sq ft                                 | 18,254            | 21,353     | 24,039     | 28,362           | 32,491       |
| Full-time equivalent employees                               | 119,127           | 126,914    | 134,896    | 152,210          | 171,794      |
| <b>UK retail statistics</b>                                  |                   |            |            |                  |              |
| Number of stores   | 618               | 639        | 659        | 692              | 729          |
| Total sales area – 000 sq ft <sup>8</sup>                    | 15,215            | 15,975     | 16,895     | 17,965           | 18,822       |
| Average store size (sales area – sq ft) <sup>9</sup>         | 25,490            | 25,627     | 26,641     | 27,636           | 28,576       |
| Full-time equivalent employees <sup>10</sup>                 | 99,941            | 104,772    | 108,409    | 113,998          | 121,272      |
| <b>UK retail productivity £</b>                              |                   |            |            |                  |              |
| Turnover per employee <sup>11</sup>                          | 149,799           | 151,138    | 156,427    | 161,161          | 165,348      |
| Profit per employee <sup>11</sup>                            | 8,755             | 8,771      | 9,160      | 9,649            | 10,002       |
| Wages per employee <sup>11</sup>                             | 15,079            | 15,271     | 15,600     | 16,087           | 16,821       |
| Weekly sales per sq ft <sup>12/8</sup>                       | 20.48             | 21.05      | 21.43      | 22.01            | 22.33        |

## notes

- 1 53 week period.
- 2 Excludes integration costs and goodwill amortisation. Operating margin is based upon turnover exclusive of VAT.
- 3 Underlying profit, adjusted and adjusted diluted, earnings per share exclude net loss on disposal of fixed assets, loss on disposal of discontinued operations, Ireland integration costs and goodwill amortisation.
- 4 Represents loss on disposal of discontinued operations.
- 5 Market capitalisation plus net debt.
- 6 Underlying profit divided by average shareholders' funds.
- 7 Profit divided by average capital employed excluding net debt.
- 8 Store sizes exclude lobby and restaurant areas.
- 9 Average store size excludes Express stores.
- 10 Based on average number of full-time equivalent employees in the UK.
- 11 Based on turnover exclusive of VAT, operating profit and total staff cost per full-time equivalent employee.
- 12 Based on weighted average sales area and sales excluding property development.
- 13 2002 and 2001 statistics have been calculated based on the adoption of FRS 19, 'Deferred Tax'. See note 1 on page 22.





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Front cover: Customer Assistant Kim Jong-Min at the Homeplus store in Youngdeungpo, South Korea.